

A man with a beard, wearing a light blue polo shirt and dark gloves, is shown in profile, looking intently at a large, dark, metallic engine component. He is holding the component with both hands. The background is a dark, industrial setting with various mechanical parts and structures visible, suggesting a workshop or factory environment. The lighting is focused on the man and the component he is working on.

recomotor

SECOND HAND SPARE PARTS DEALER

INVESTMENT DECK

Business Presentation and Forecast

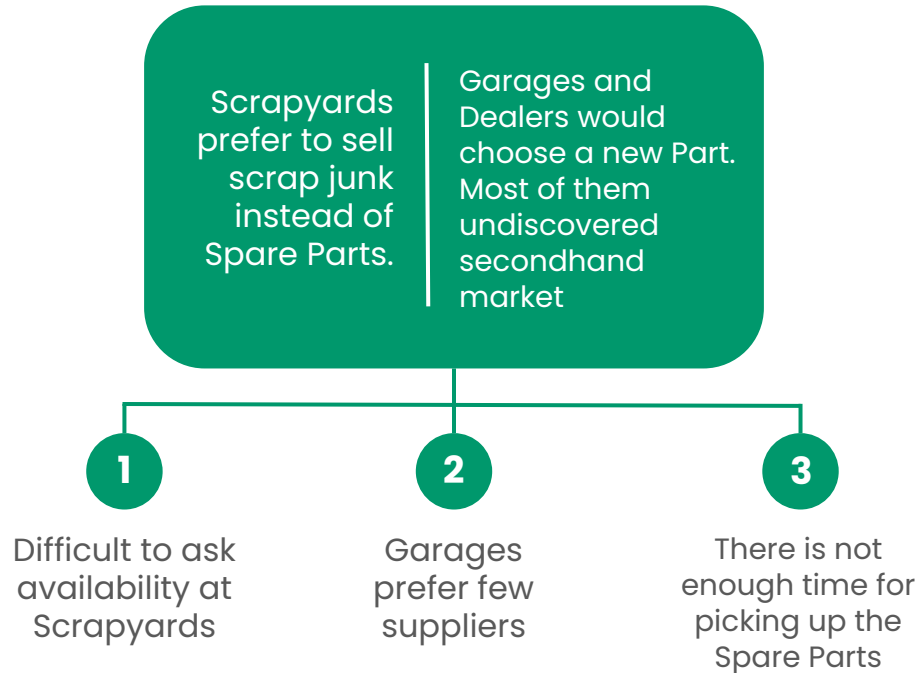


What is Recomotor?

Recomotor recovers Car Parts in good condition through a network of Scrapyards to promote the circular economy and provide to all Dealers and Garages recovered Spare Parts for their cars. Avoiding the accumulation of scrapped cars and obsolescence. Extending the lifecycle of parts from used cars and promoting the environment.

Problem

In Spain 7.700 million Kilos of scrap junk are thrown out every year. At the same time, we throw out 630.000 vehicles.



Founder Team

Jan Amat

CEO & Cofounder

Past experience:
CEO of Traspacar.com
Finance in Mapfre
KAM in SMP Automotive
Export Sales in BOSCH Automotive



In 2020 Gerard started to trade some used Spare Parts. In the shortage of technological knowledge, at the end of 2020 Gerard looked for strategic partners. In 2021 he got in touch with Jan, in that moment CEO of Traspacar (leader in dealing with legalizations of vehicles in Spain), to join forces and start Recomotor together.

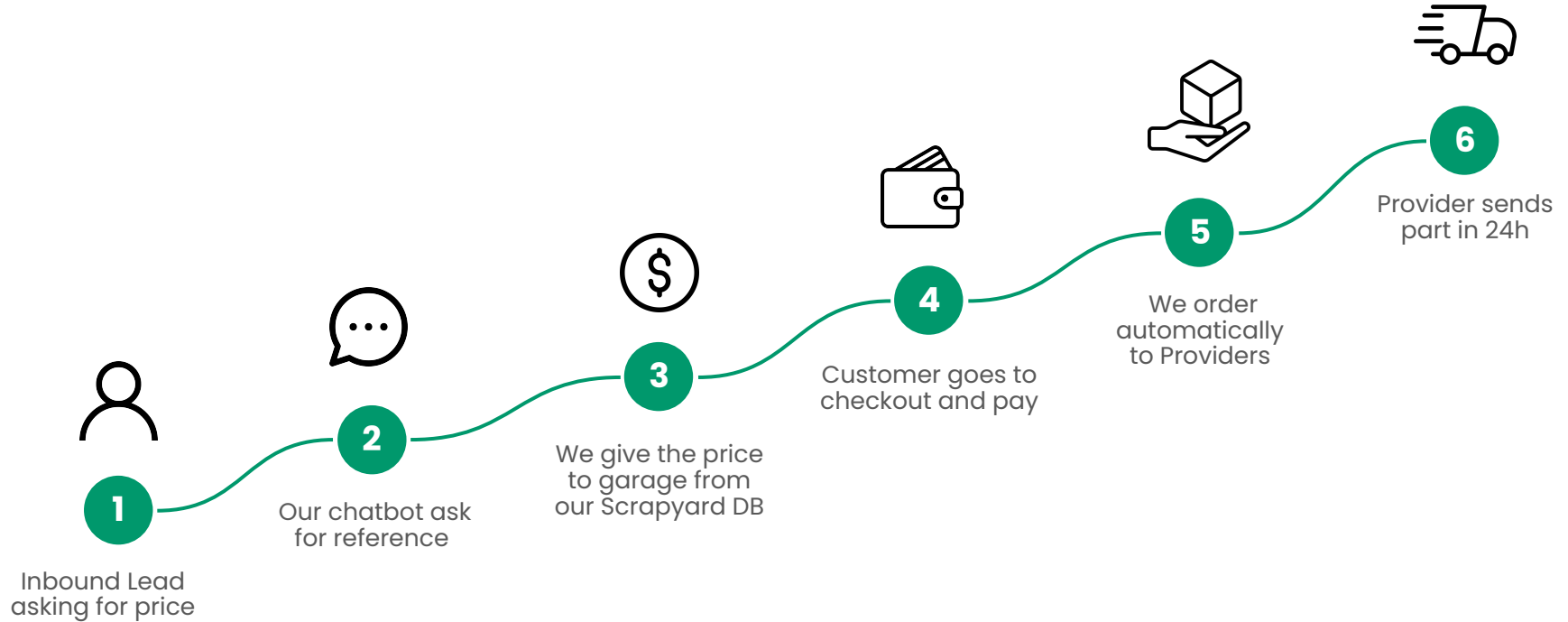


Gerard Palau

COO & Cofounder

Past experience:
Founder of Alcomotor24
Technician in BMW
Technician in TSR Motorsports Moto2

How our product works



Competitors

"Recomotor has the biggest Supply and Warranty in online secondhand parts"

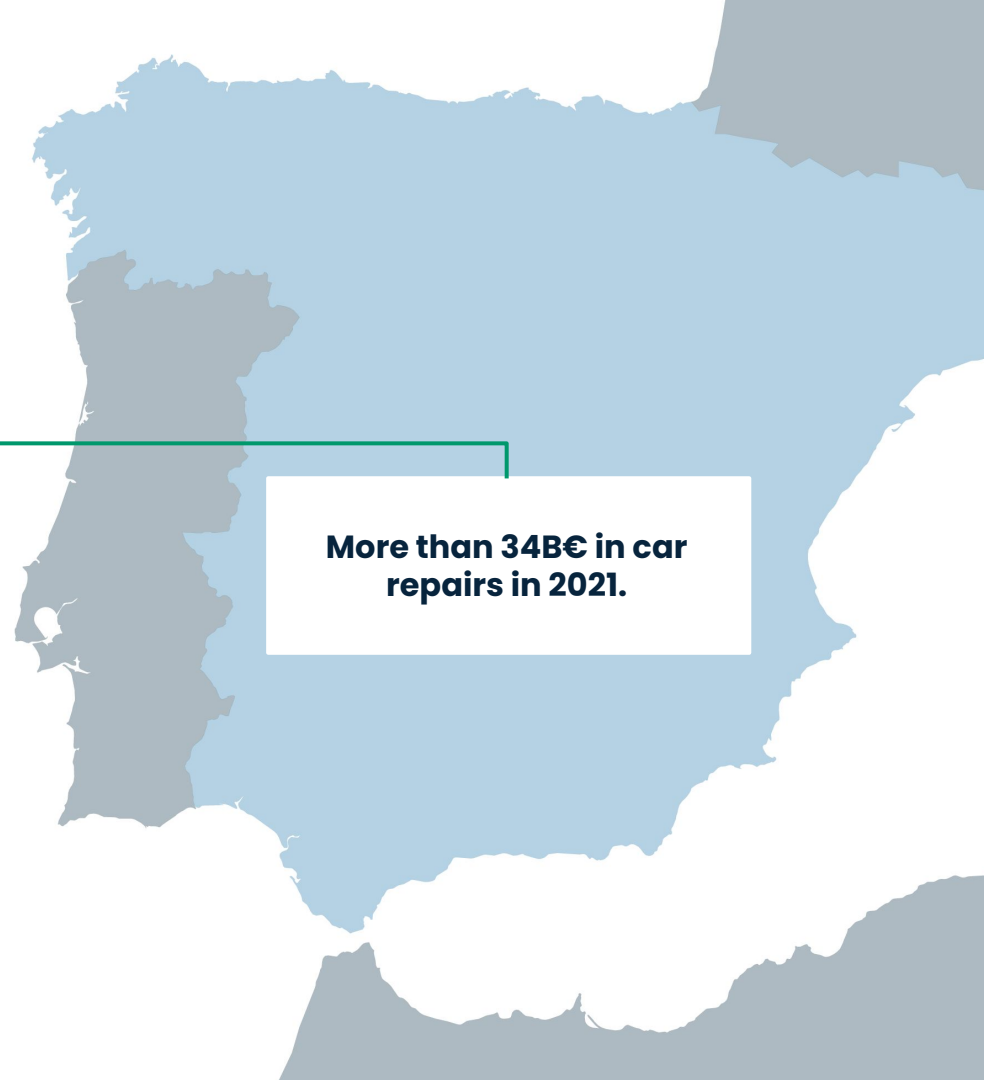


Market

> 20B€ Market of Spare Parts in Spain. Almost 2B€ were recovered parts in 2021.

More than 34B€ in car repairs in 2021.

30B€ is the Addressable Market in Europe, more than 2B€ in Spain.



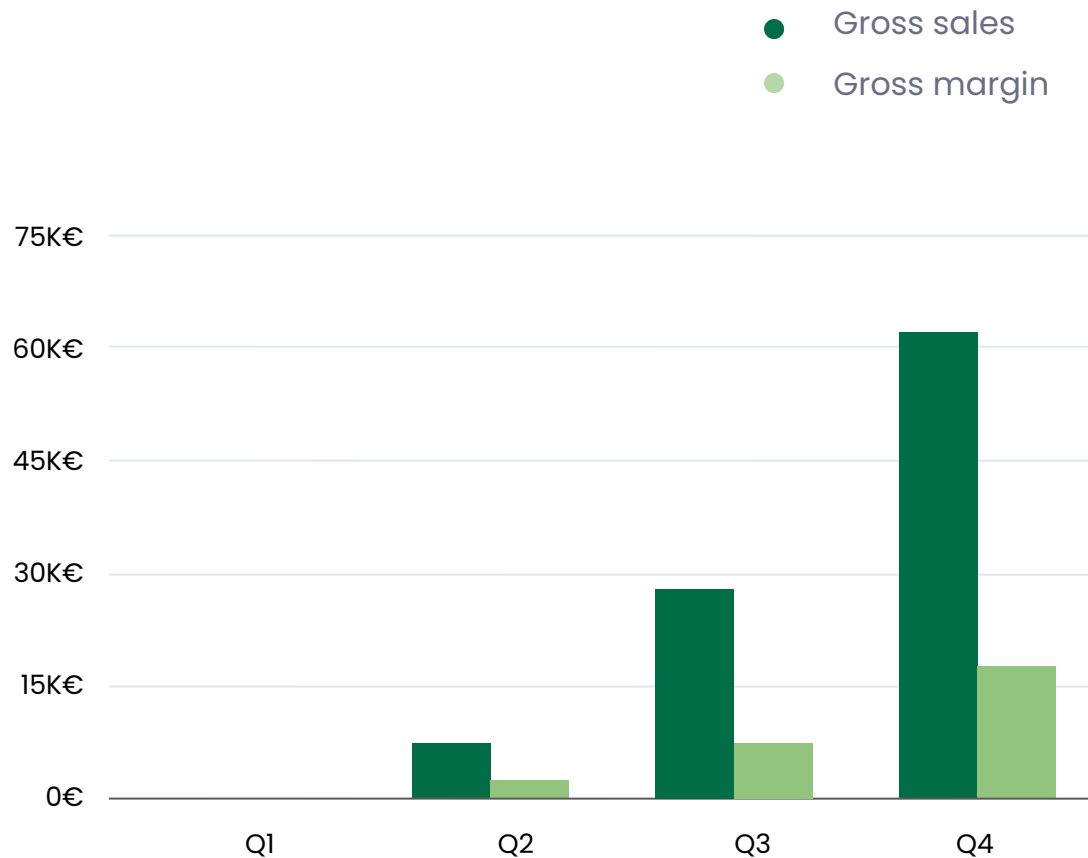
EV Spare Parts

With the same methodology and the current strategy, automotive market generates to Recomotor an opportunity for being the leader of EV Spare Parts in Europe, being a market with similar needs, and same customers (Garages and Dealers). Some Parts, such as batteries or microchips, are going to be able for being rebuilt and sold.



Sales 2021

2021	
January	-
February	-
March	-
April	-
May	-
June	6.700€
July	7.540€
August	10.130€
September	12.680€
October	17.920€
November	21.100€
December	26.950€
TOTAL	103,020.00 €



Sales 2022

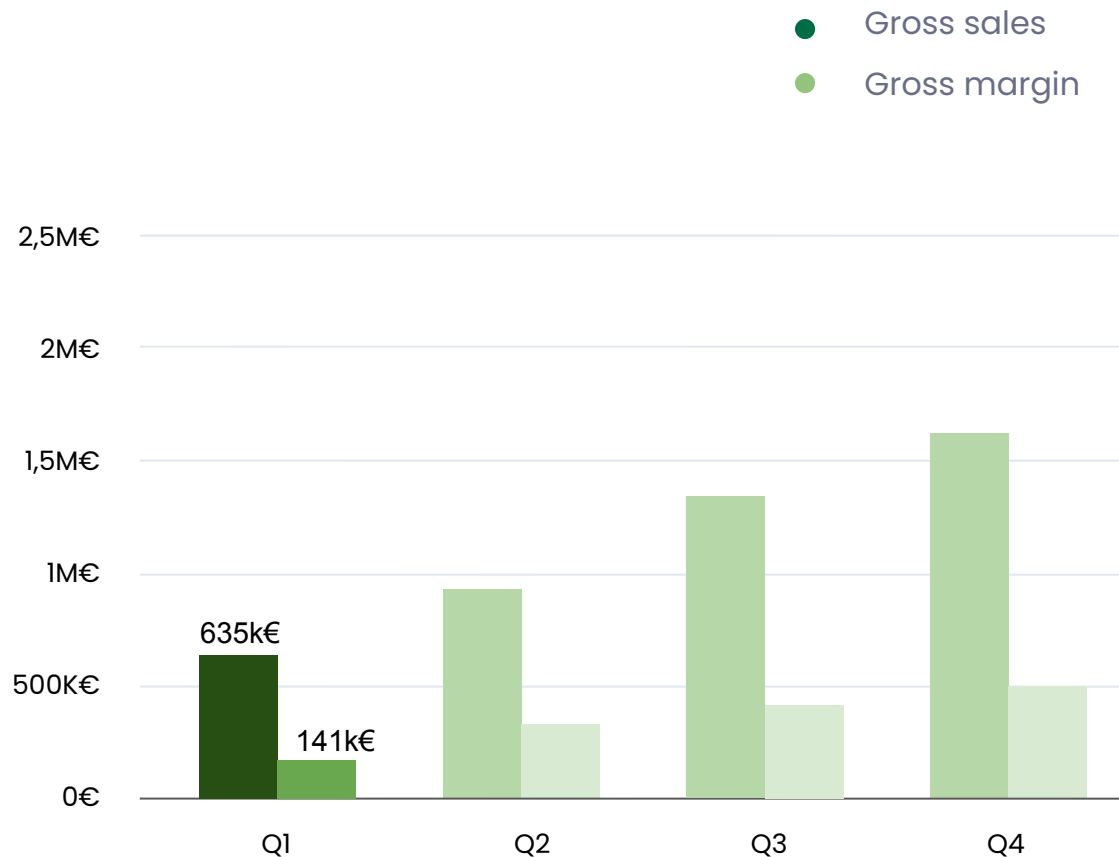
Our aim is to become the first option for the Spanish Garages in Spare Parts.

	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
Revenue	34.779	50.710	74.447	43.307	75.627	89.537	103.355	74.063	119.603	149.200	160.852	151.507
COGS	27.783	42.190	57.463	33.622	59.098	68.856	81.171	57.661	94.670	118.930	120.889	119.619
Gross Margin	6.996	8.520	16.983	9.635	16.529	20.681	22184	16.400	24.932	30.270	39.963	31.888
FCF (no capex)	-8.052	-8.511	-1.155	-13.221	-9.967	-4.837	-6.703	-8.500	-3.690	-418	-897	-3.131

Our first year Sales was >1M€
with Breakeven and -68K€ FCF

Sales Forecast 2023

2023 Sales
Forecast is >5M€,
with 10K Garages
target in Spain



Advisors & Investors



Fernando Revilla

Quality Manager
Nissan Iberia



Enrique Seligrat

CEO
Seligrat group



Carlos Rivera

CoCEO & CoFounder
Clicars



Javier Morral

CEO
Ralarsa group



Ramon Massanes

CEO & Board Member
AD Parts / Massanes



Josep Esteve

CEO
Rodi & Redd



Hugo Arévalo

CEO & CoFounder
ThePowerMBA & Auro



Emilio Galán

CTO & Cofounder
BeOnPrice



René De Jong

Business Angel
Velca, Cafler, Softonic



Othman Ktiri

CEO & Founder
Okmobility

Thanks for your attention

Recomotor Team

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