



La creació i destrucció de riquesa en l'economia del coneixement. Reflexions sobre el cas d'Espanya

José María Viedma Martí

Emeritus Professor at the Polytechnic University of Catalonia
School of Professional & Executive Development
Founding Partner at M&A Fusiones y Adquisiciones

<http://www.jmviedma.com>

<http://www.fusionesyadquisiciones.net>

Index

1. Introduction to the approach and basic definitions.
2. Knowledge Economy. Definitions and characteristics
3. Principles and theories of wealth creation in the Knowledge Economy.
 - 2.1 Who creates wealth?
 - 2.2 How is wealth created?
4. Methodologies and frameworks for diagnosing wealth creation potential of nations in the knowledge economy.
5. Reflections on the case of Spain.
6. Conclusions.

1.Introduction to the approach and basic definitions.

Approach to the presentation

The presentation tries to answer the following fundamental questions:

- 1) Who creates wealth in a specific country?
- 2) How is wealth created?
- 3) How to determine the wealth creation potential of a specific nation?
- 4) Does knowledge economy context fundamentally change rules of wealth creation?
- 5) Are intangible assets the main drivers of wealth creation?

Basic definitions

Wealth Definition

- A measure of the value of all of the **assets of worth owned by a person, community, company or country.**
- Wealth is found by taking the total market value of all the physical and intangible assets of the entity and then subtracting all liabilities.
- For national wealth as measured in the national accounts the net liabilities are those owed to the rest of the world.
- **Wealth is the present value of the expected stream of future utility that an entity could hope to extract from tangible and intangible resources available, assuming these resources are and will be managed in an effective and efficient way.**

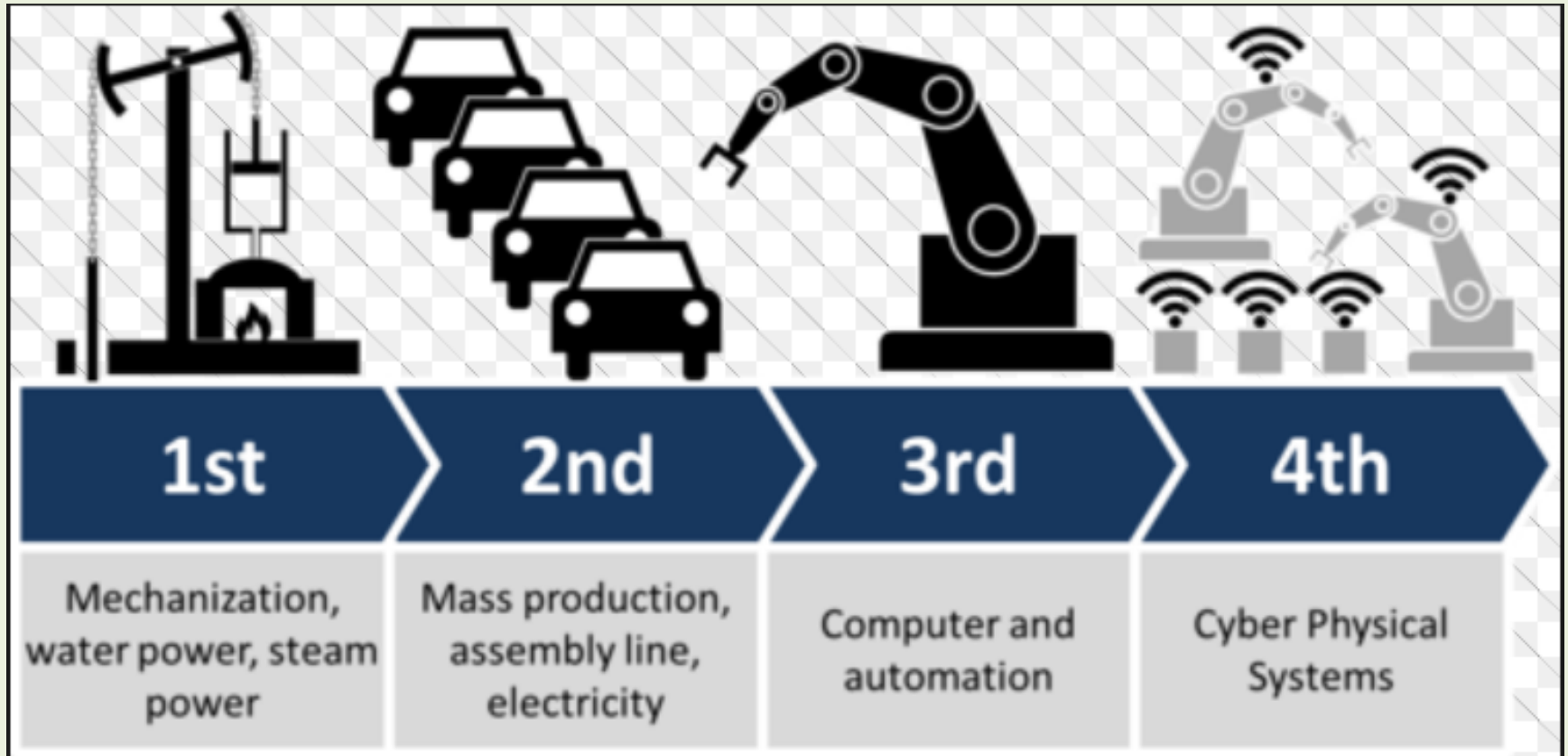
Good and bad wealth

Good wealth consists of assets that are created, distributed and used in a manner that respects human dignity and promotes the common good, thus leads to increases in well-being.

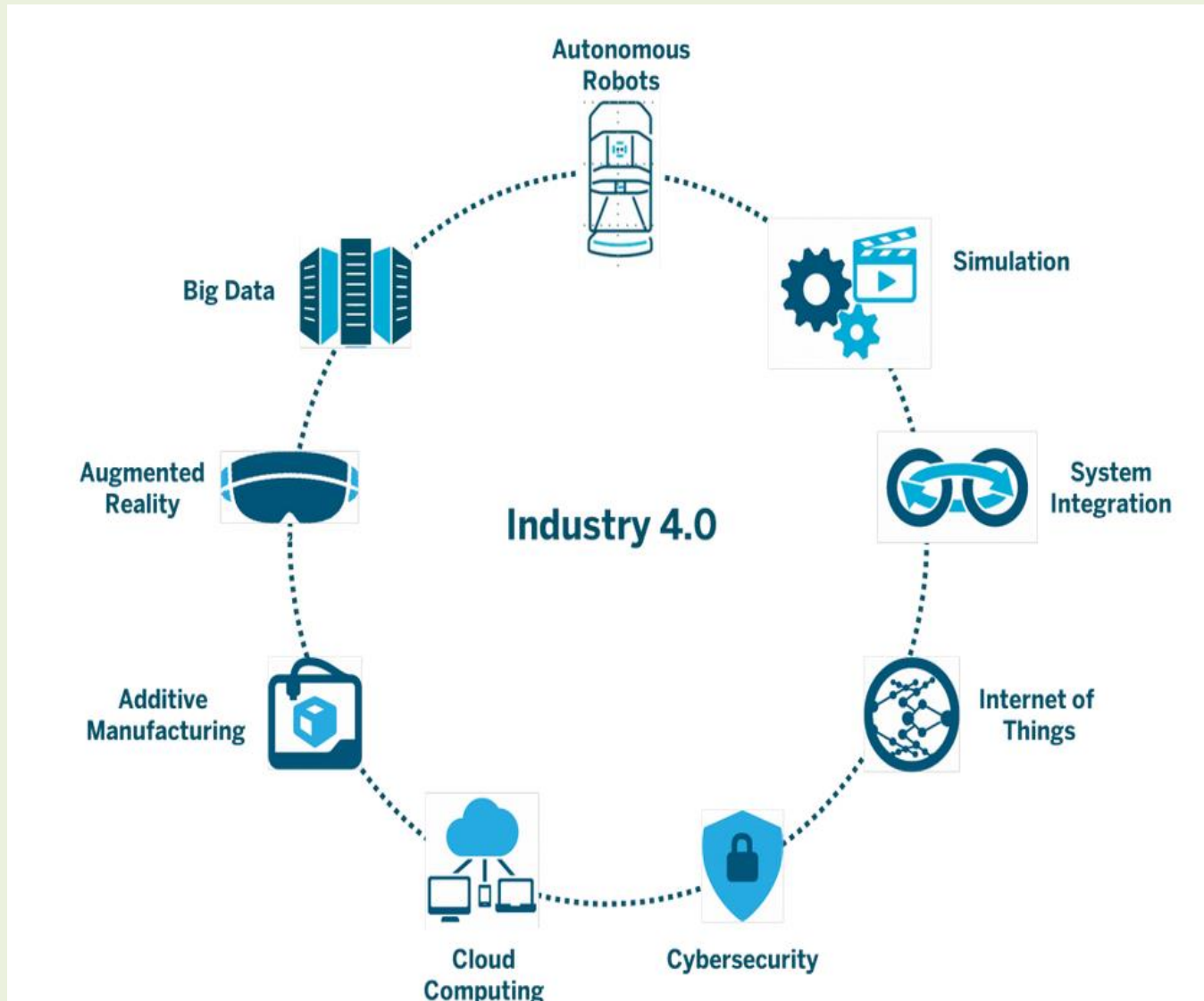
Bad wealth consists in assets that are accumulated in an unjust manner (using force or fraud), is distributed in a manner that benefits only elites and excludes the poor and marginalized, and is used to create invidious distinctions and not for the common good.

2. Knowledge Economy. Definitions and characteristics.

The Fourth Industrial Revolution



Industry 4.0



The Knowledge Content of Goods and Services

Samsung 6 Edge



YOGA
Lenovo Dual



Apple
IPAD 2 Air



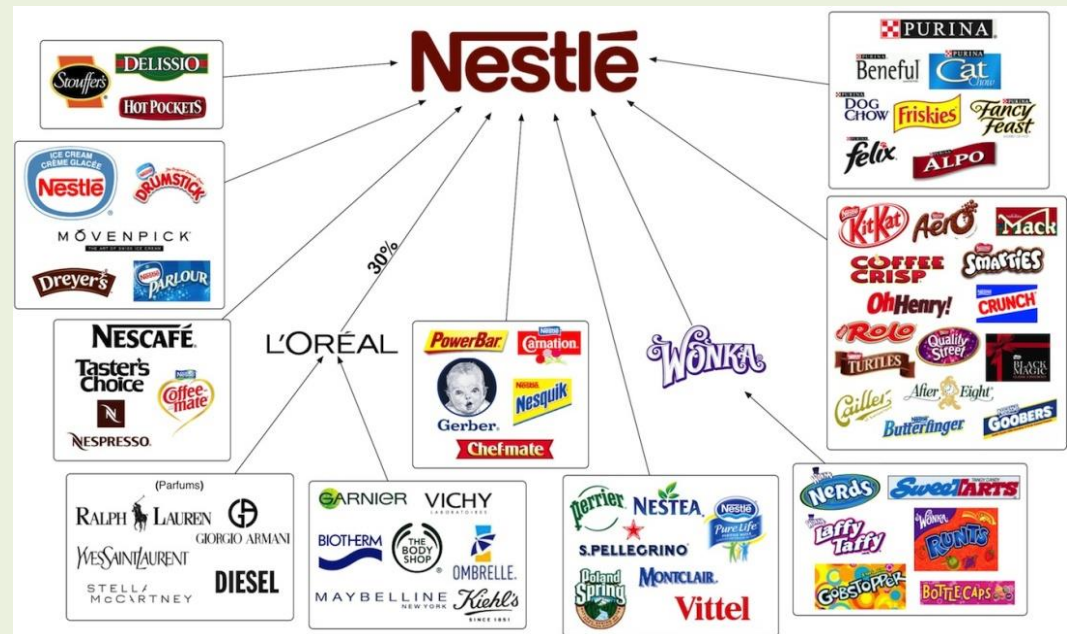
NEW BMW
Series 7 2015



The Knowledge Content of Goods and Services



The Knowledge Content of Processes and Business Models



amazon.com[®]



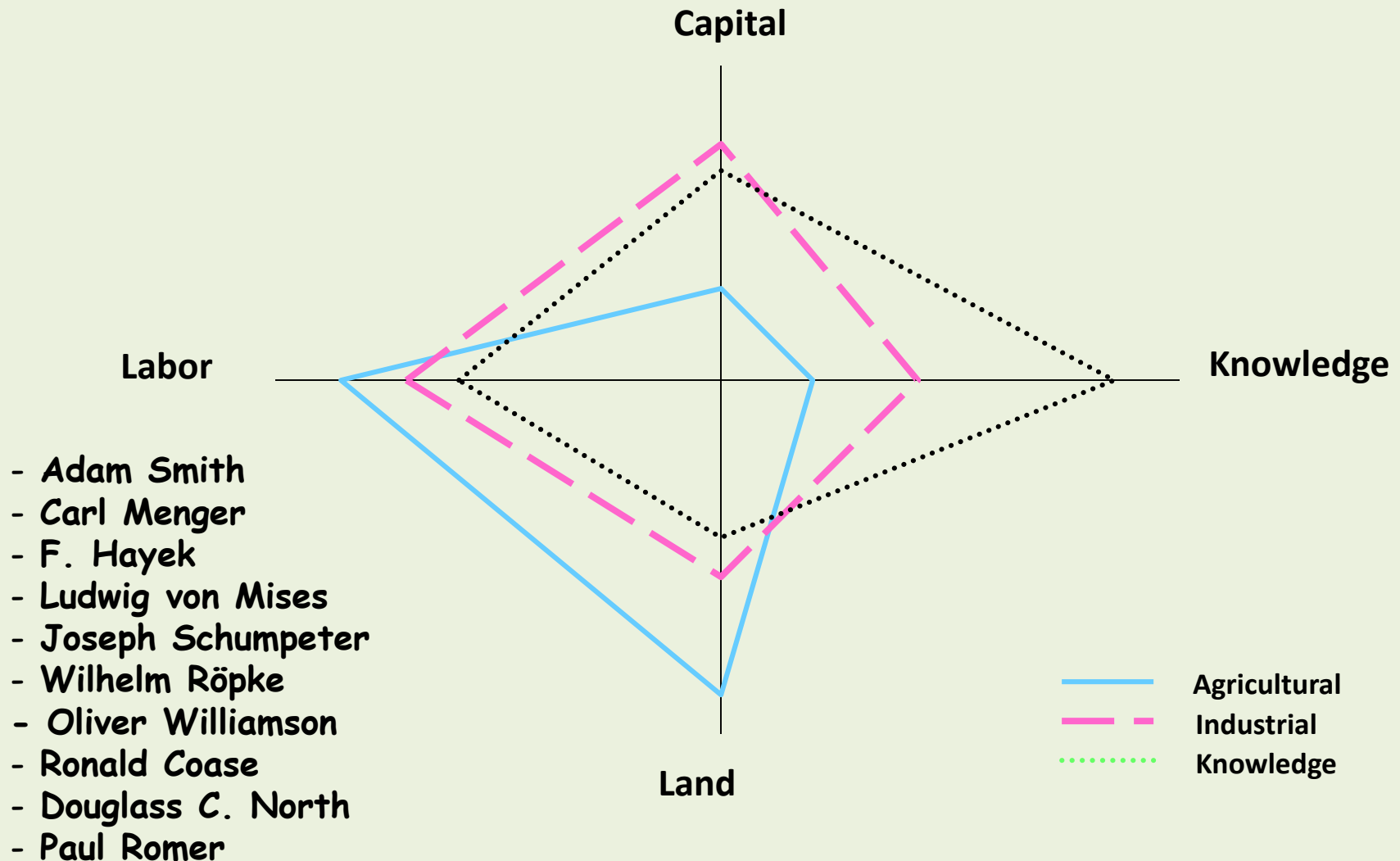
Collaboration platforms



Bla Bla Car



The advent of the Knowledge economy.



Source: Savage Ch. 1991.



Entrepreneurial Excellence in the Knowledge Economy

**Intellectual Capital Benchmarking
Systems**

**By José María Viedma Martí and
María do Rosário Cabrita**

www.palgrave.com

**palgrave
macmillan**

Knowledge Economy Definitions

"... one in which the generation and exploitation of knowledge has come to play the predominant part in the creation of wealth. It is not simply about pushing back the frontiers of knowledge; it is also about the most effective use and exploitation of all types of knowledge in all manner of economic activity"

(DTI Competitiveness White Paper 1998).

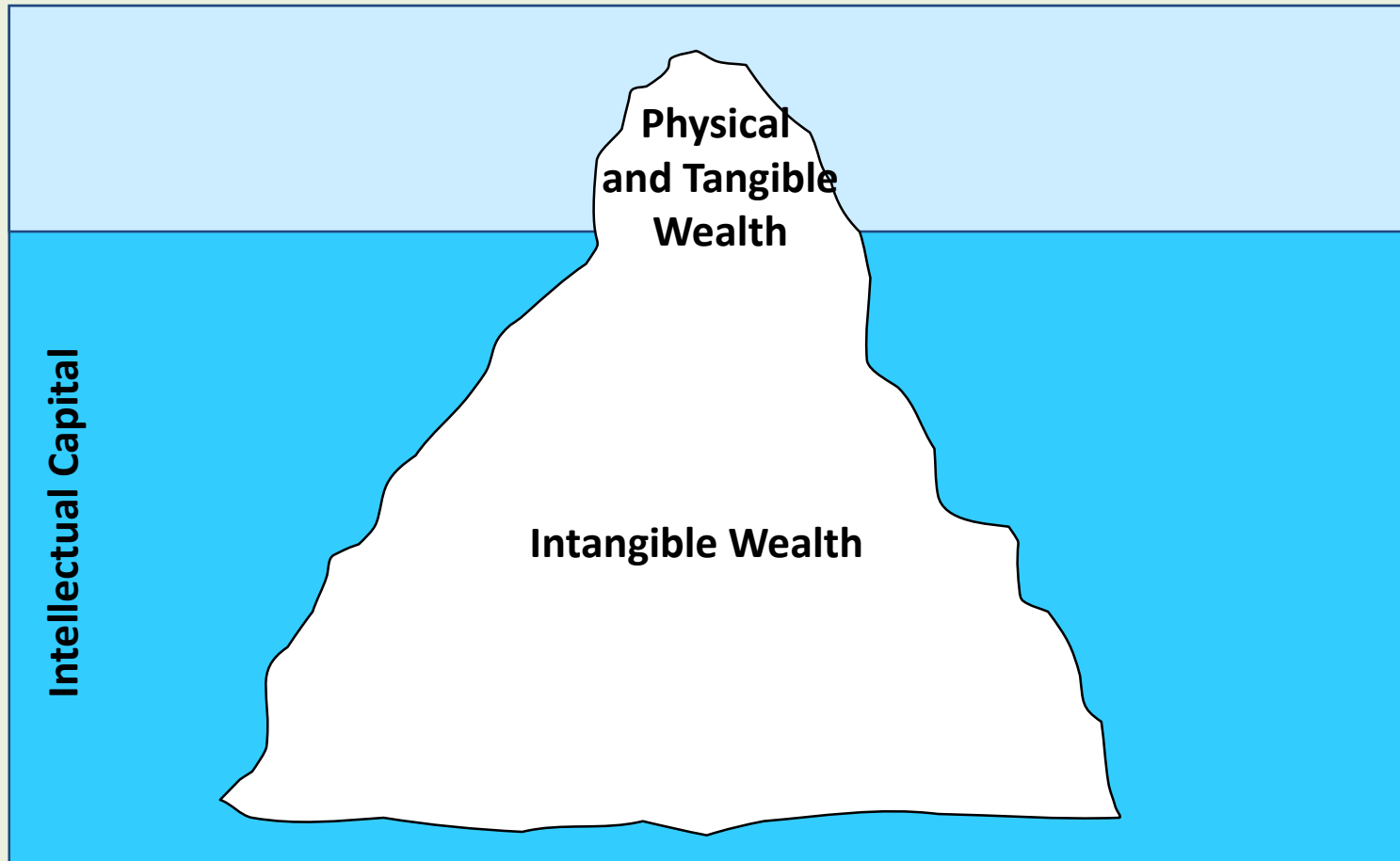
"economic success is increasingly based on upon the effective utilisation of intangible assets such as knowledge, skills and innovative potential as the key resource for competitive advantage. The term "knowledge economy" is used to describe this emerging economic structure"

Economic & Social Research Council 2005

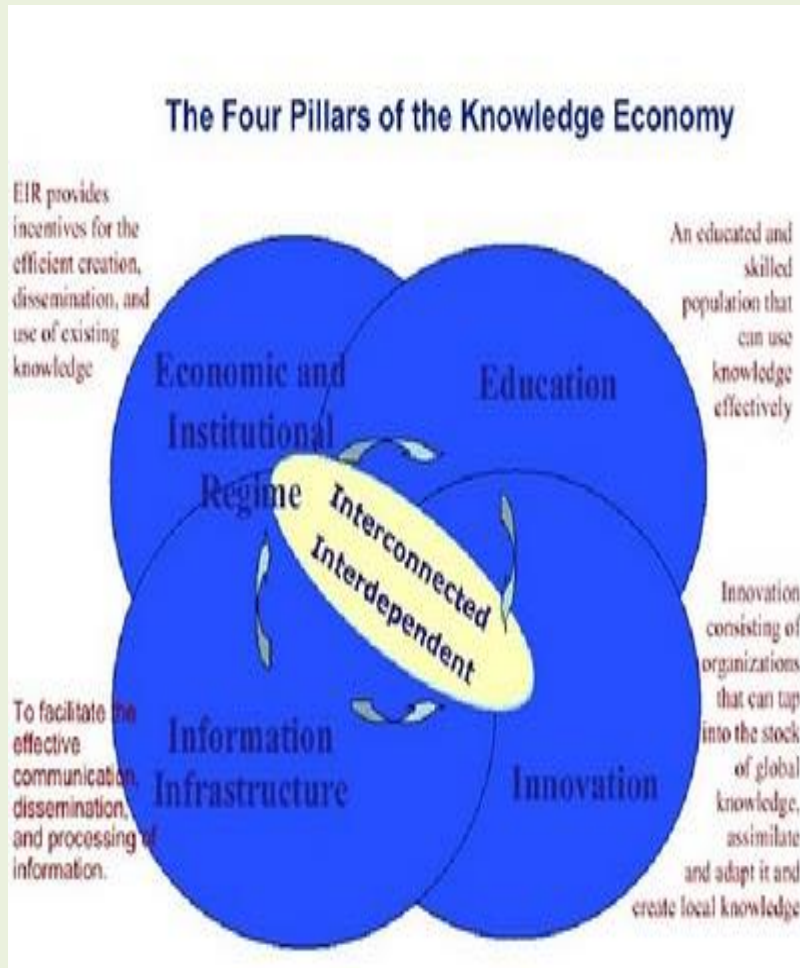
Source:

<http://www.theworkfoundation.com/Assets/Docs/I%20Brinkley%20HE,%20FE%20and%20the%20Knowledge%20Economy.pdf>

Nation's Iceberg



Pillars of KBE



- **An educated and entrepreneurial population**
- **A dynamic information systems infrastructure**
- **An economic and legislative environment that favours ITT, knowledge transfer and entrepreneurship**
- **An efficient innovation Systems (Research Networks, Triple Helix....)**

(World Bank)

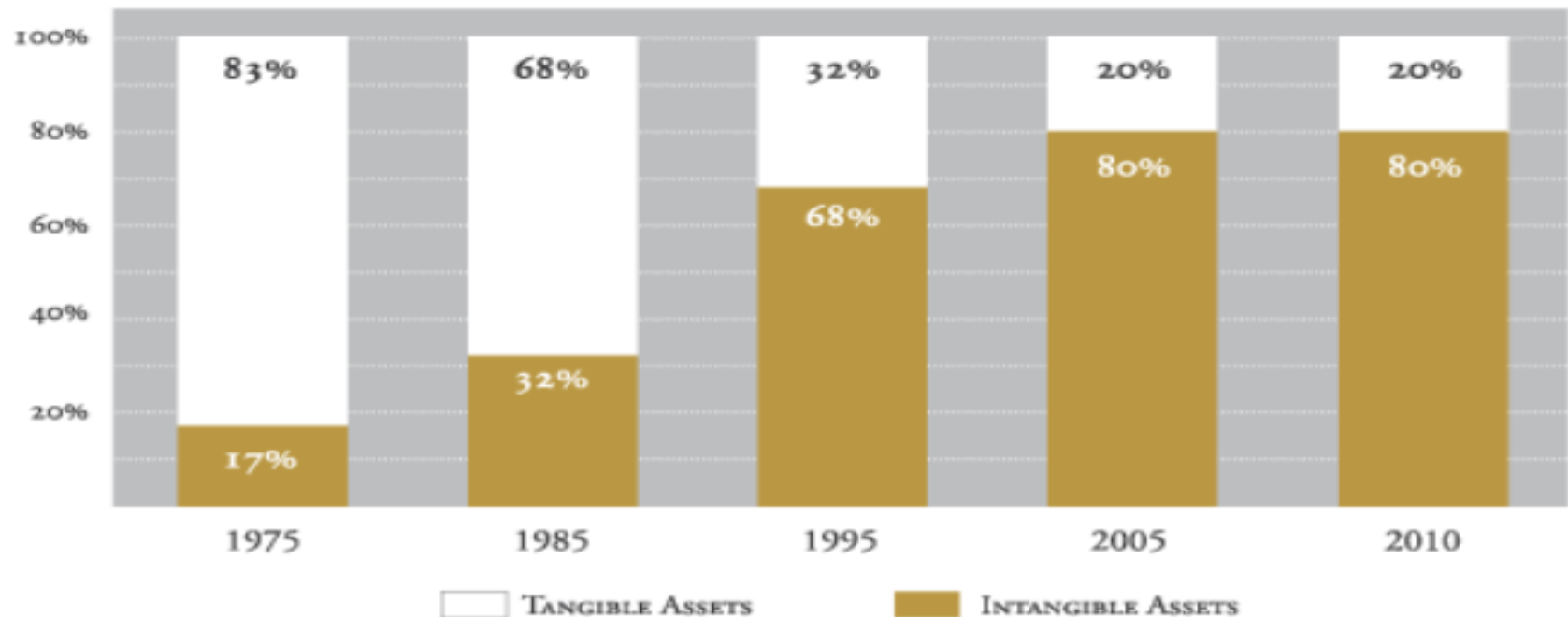
3. Principles and theories of wealth creation in the Knowledge Economy

3.1 Intangibles and Intellectual Capital as main drivers of wealth creation in the KE context. The micro perspective

INTANGIBLE ASSET MARKET VALUE

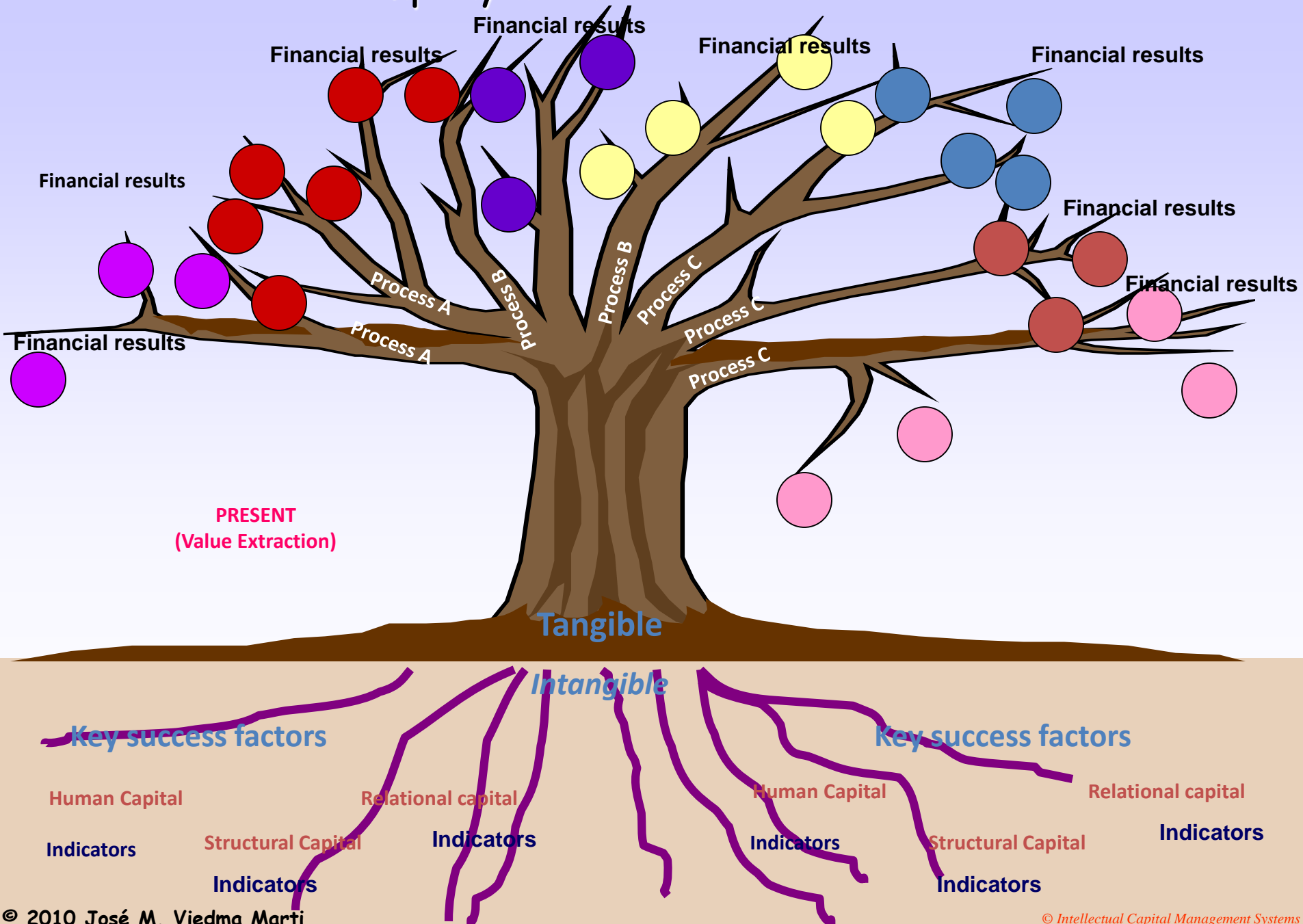
Within the last quarter century, the market value of the S&P 500 companies has deviated greatly from their book value. This "value gap" indicates that physical and financial accountable assets reflected on a company's balance sheet comprises less than 20% of the true value of the average firm. Our further research shows that a significant portion of this intangible value is represented by patented technology.

COMPONENTS OF S&P 500 MARKET VALUE

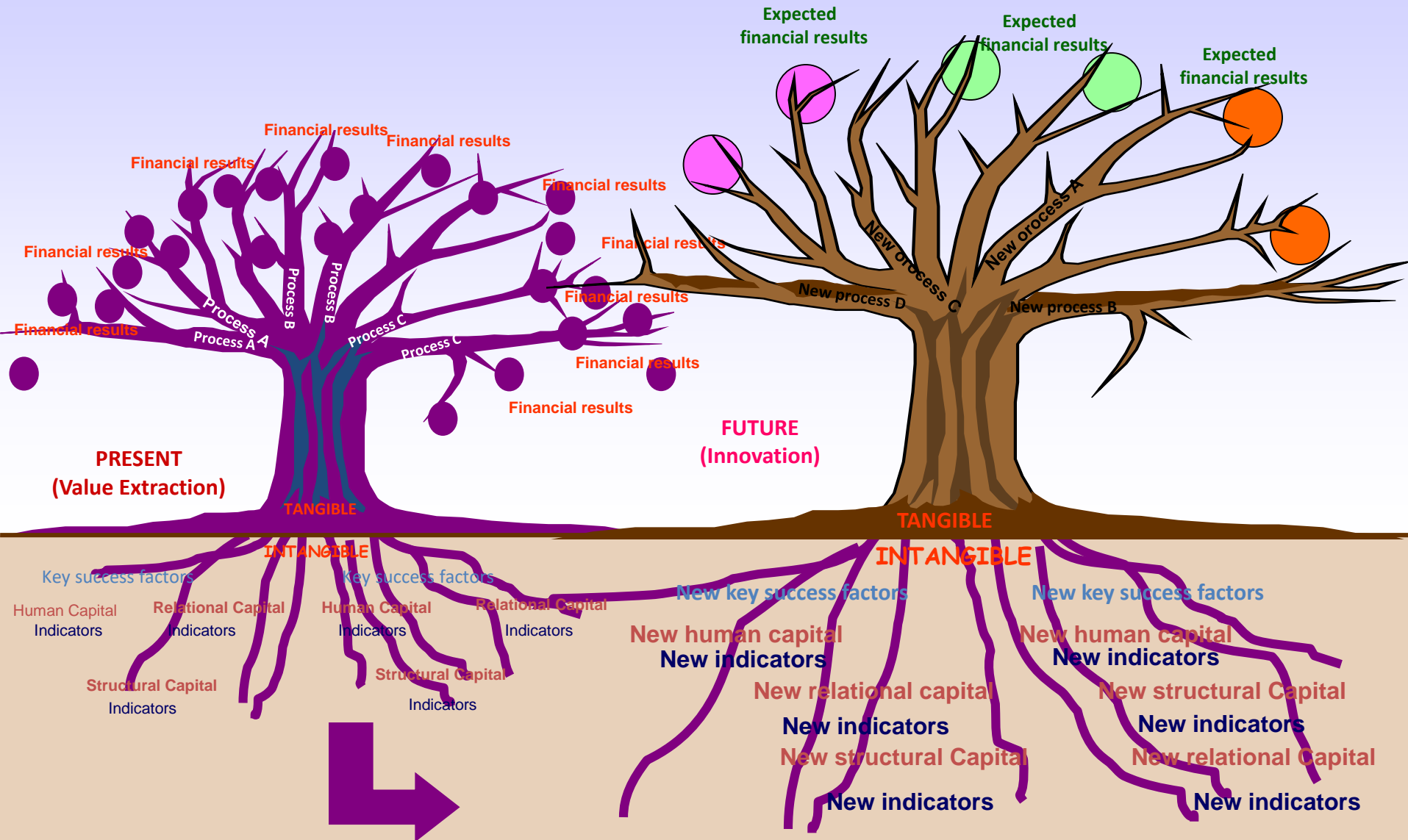


Source: Ocean Tomo

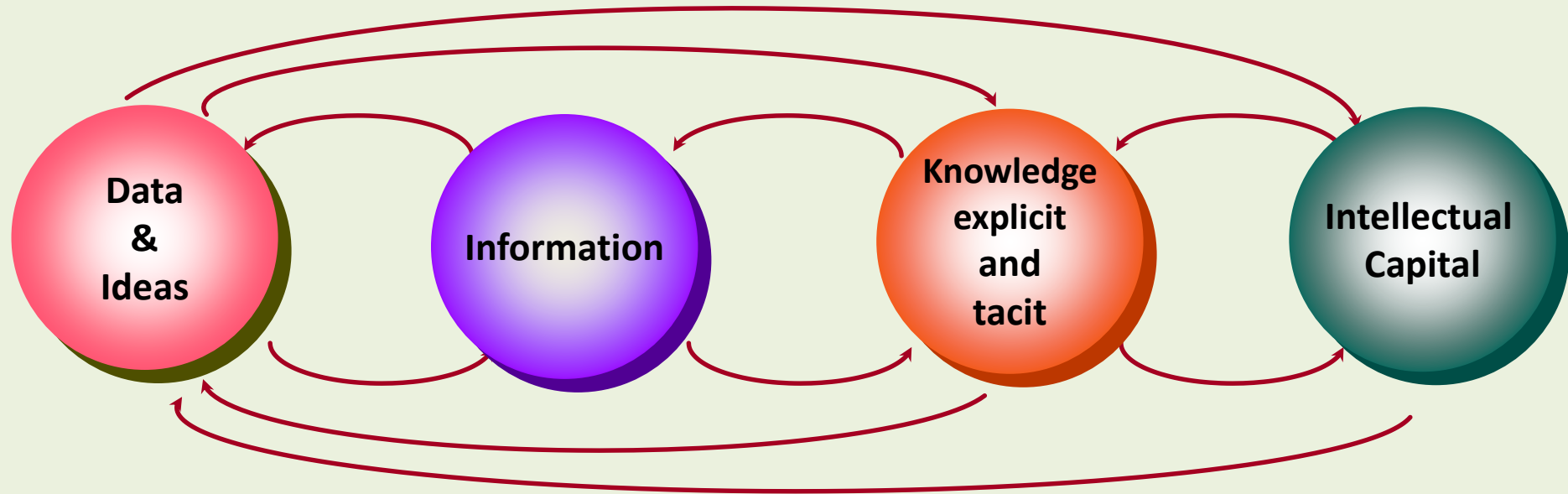
Company Value Creation Tree



Innovation Tree



Interrelationship among Data, Information, Knowledge and I.C.



Data

**Organized
data**

**Is a set of beliefs about
casual relationships
in the world and
an organisation**

Ron Sanchez

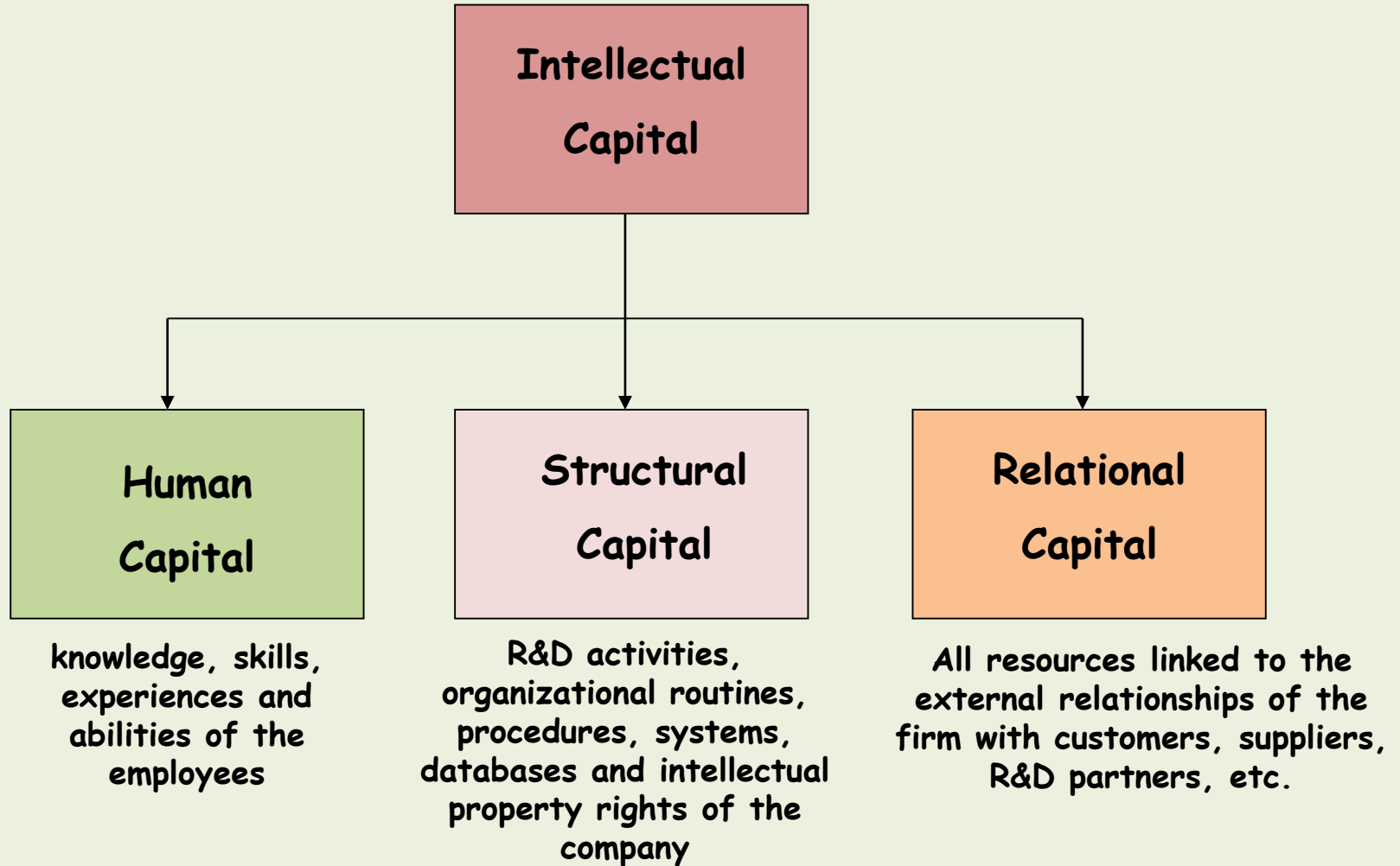
**Justified personal
belief towards
the truth.**

Ikujiro Nonaka

**Knowledge that
produces value**

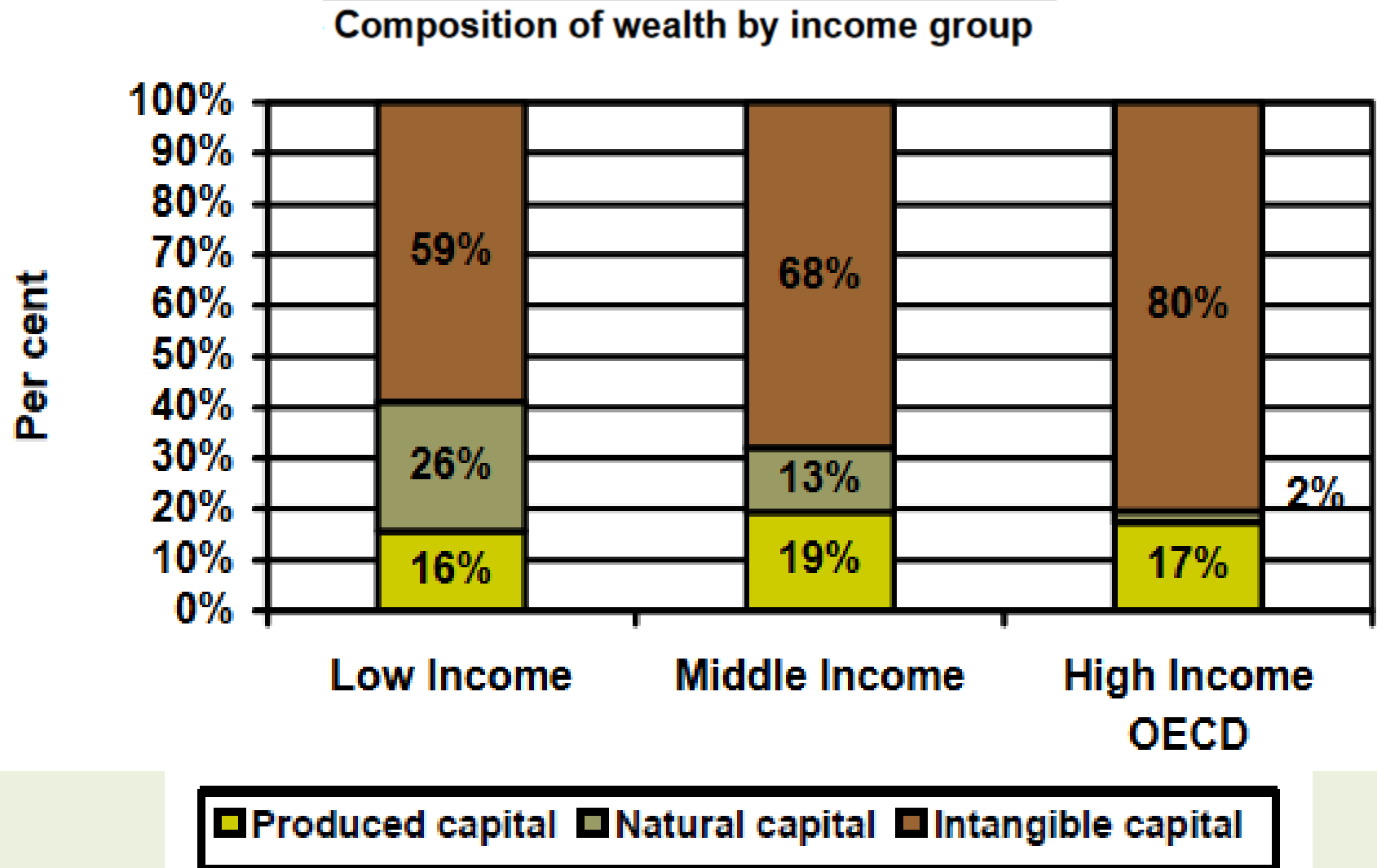
**Knowledge and
other intangibles
that produce
value**

Intellectual Capital Content



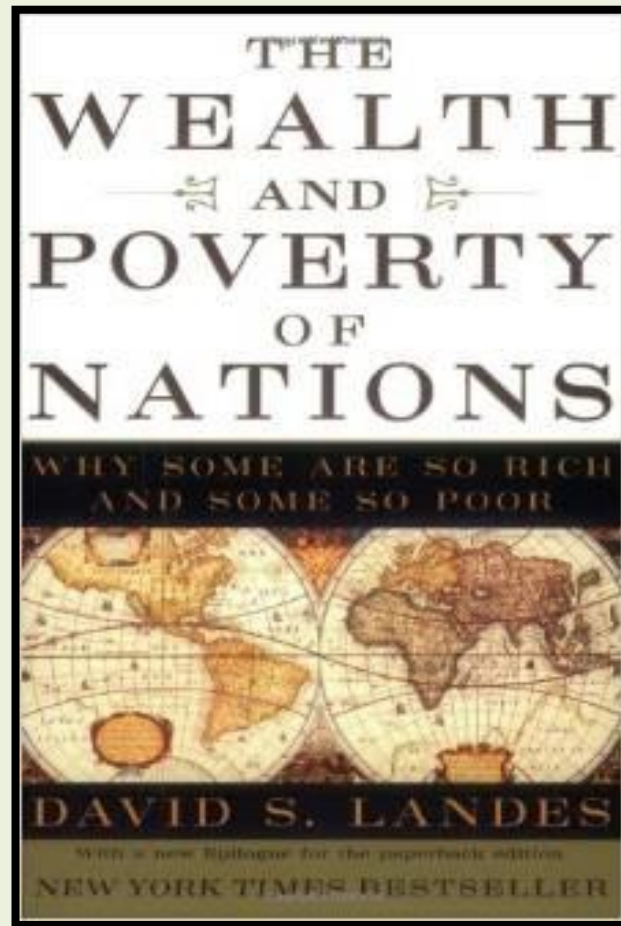
3.2 Intangibles and Intellectual Capital as main drivers of wealth creation in the KE context. The macro perspective

Where Is the Wealth of Nations?



Note: oil countries excluded

Source: Where is the Wealth of Nations?; Measuring Capital for the 21st Century, ©2006 The international Bank for Reconstruction and Development/The World Bank



The Wealth and Poverty of Nations:
Why Some Are So Rich and Some So
Poor Paperback - May 17, 1999
by [David S. Landes](#) (Author)

“Growth without technological advance is not good; it represents short-run advantage that will be paid for in long-run retardation”.

David S. Landes

Source: Neef, Dale (1998) The Knowledge Economy. No. 5 Landes, D. *“Homo Faber, Homo Sapiens: knowledge, technology, Growth, and Development”* pp 53-73 Butterworth-Heinemann, [USA](#).

Ideal society best suited to pursue material progress and general enrichment: standards

1. Knew how to operate, manage and build the instruments of production and to create, adapt, and master new techniques on the technological frontier.
2. Was able to impart this knowledge and know-how to the young, whether by formal education or apprenticeship training.
3. Chose people for jobs by competence and relative merit; promoted and demoted on the basis of performance.
4. Afforded opportunity to individual or collective enterprise; encourage initiative, competition, and emulation.
5. Allowed people to enjoy and employ the fruits of their labor and enterprise.
6. This ideal society would also be honest. Such honesty would be enforced by law, but ideally, the law would not be needed. People would believe that honesty is right (also that it pays) and would live and act accordingly.

Ideal society best suited to pursue material progress and general enrichment: corollaries

This standards imply corollaries: gender equality (thereby doubling the pool of talent); no discrimination on the basis of irrelevant criteria (race, sex, religion, etc.); also a preference for scientific (means-end) rationality over magic and superstition (irrationality).

More corollaries : this society would be marked by geographical and social mobility. People would move about as they sought opportunity, and would rise and fall as they made something or nothing of them- selves. This society would value new as against old, youth as against experience, change and risk as against safety. It would not be a society of equal shares, because talents are not equal; but it would tend to a more even distribution of income than is found with privilege and favor. It would have a relatively large middle class. This greater equality would show in more homogeneous dress and easier manners across class lines.

Political and social institutions that favor the achievement of this ideal society

1. **Secure rights of private property** the better to encourage saving and investment.
2. **Secure rights of personal liberty**- secure them against both the abuses of tyranny and private disorder (crime and corruption).
3. **Enforce rights of contract**, explicit and implicit.
4. **Provide stable government, not necessarily democratic**, but itself governed by publicly known rules (a government of laws rather than men). If democratic, that is, based on periodic elections, the majority wins but does not violate the rights of the losers; while the losers accept their loss and look forward to another turn at the polls.
5. **Provide responsive government**, one that will hear complaint and make redress.
6. **Provide honest government**, such that economic actors are not moved to seek advantage and privilege inside or outside the marketplace. In economic jargon, there should be no rents to favor and position.
7. **Provide moderate, efficient, ungreedy government**. The effect should be to hold taxes down, reduce the government's claim on the social surplus, and avoid privilege.



Austrian School of Economics

Main economic factors in the Austrian School of Economics

Individual choice

Individuals and their choices active participants in the economic process.
Markets and value of things are determined by these choices.

Entrepreneurship

Economic process too much uncertain and could not be predicted by one so “out of the loop”.
Entrepreneur is the only one with the proper knowledge to predict outcomes and minimize risk.
Entrepreneur, perhaps the most important role in any economy.

Free and competitive markets

Belief in a “free and competitive markets” approach to macroeconomics.
Strong belief in a minimal role for government in our everyday lives.

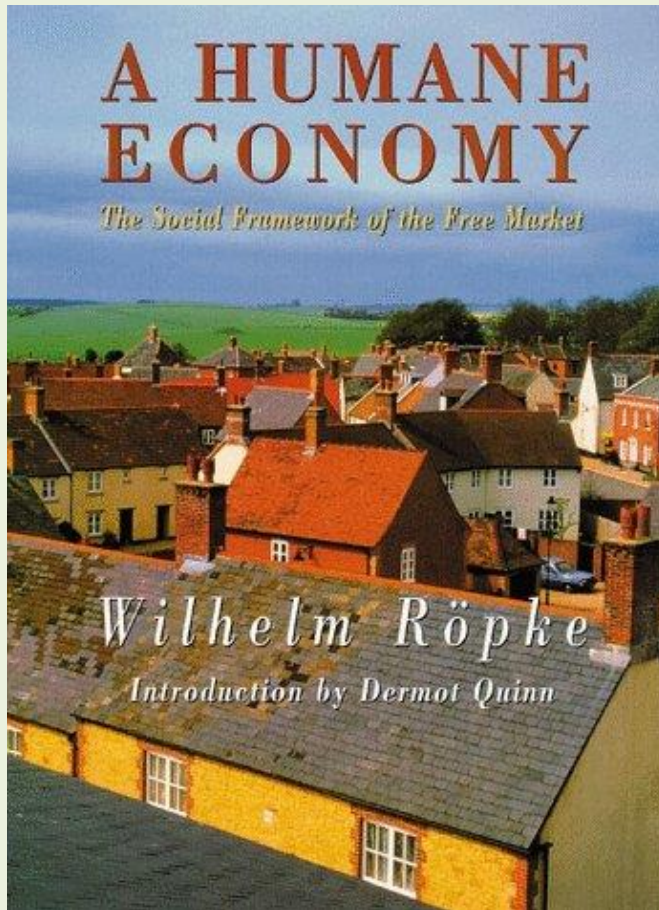
Private property

Individual property ownership is the bedrock of a healthy economy,
Without it, there is no basis for capital, for trade, for value... and free market.

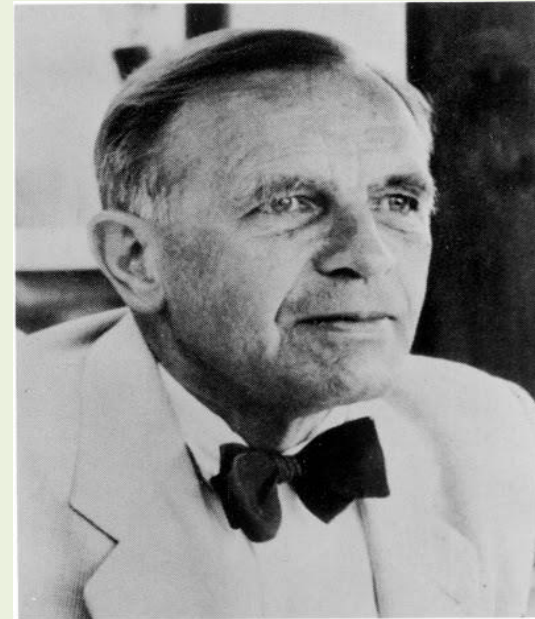
A price system

A realistic price system emerges when free markets are allowed to do their work.

German Ordoliberalism



**A Humane Economy:
The Social Framework of the
Free Market**



Wilhelm Röpke

Summary of RÖPKE thoughts

"Conforming" social economic and financial policy, the task of which is to protect the weak "beyond the market" to equalize interest, set rules of the game and limit market power.

Röpke strove for an economic order of **"economic humanism"** that he also referred to as the **"Third Way"**.

THE NEW INSTITUTIONAL ECONOMICS

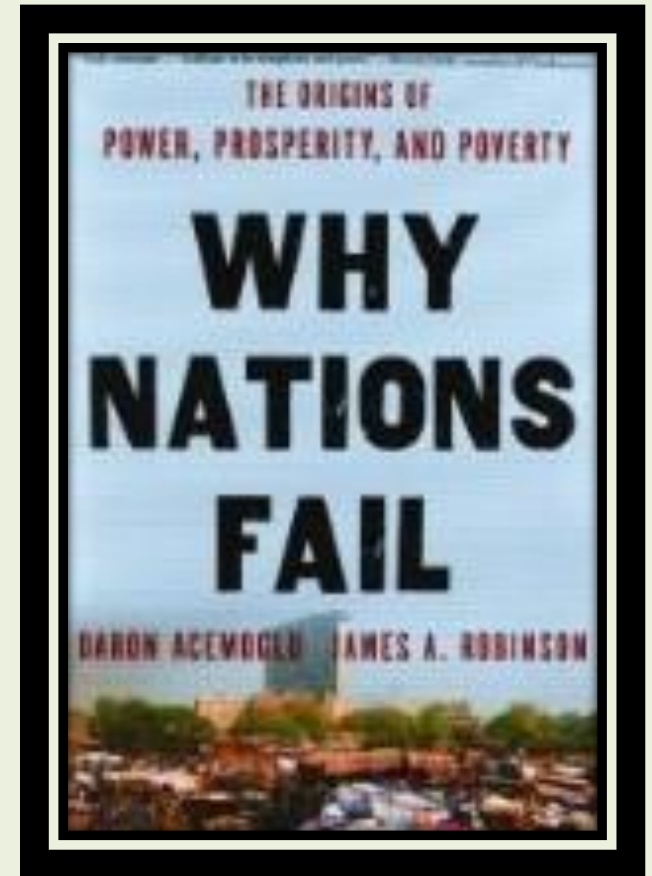
Institutions are the rules of the game of a society or more formally are the humanly-devised constraints that structure human interaction.

They are composed of : **formal rules** (statute law, common law, regulations), **informal constraints** (conventions, norms of behavior and self imposed codes of conduct) **and the enforcement characteristics of both.**

Organizations are the players, groups of individuals bound by a common purpose to achieve objectives . They include **political bodies** (political parties, the senate , a city council, a regulatory agency), **economic bodies** (firms, trade unions ,family farms, cooperatives) **social bodies** (churches, clubs, athletic associations),and **educational bodies** (schools, colleges, vocational training centers).

Why Nations Fail

Argues that the **key differentiator** between countries is "**institutions**". Nations thrive when they develop "**inclusive**" **political and economic institutions**, and they fail when those institutions become "**extractive**" and concentrate power and opportunity in the hands of only a few.

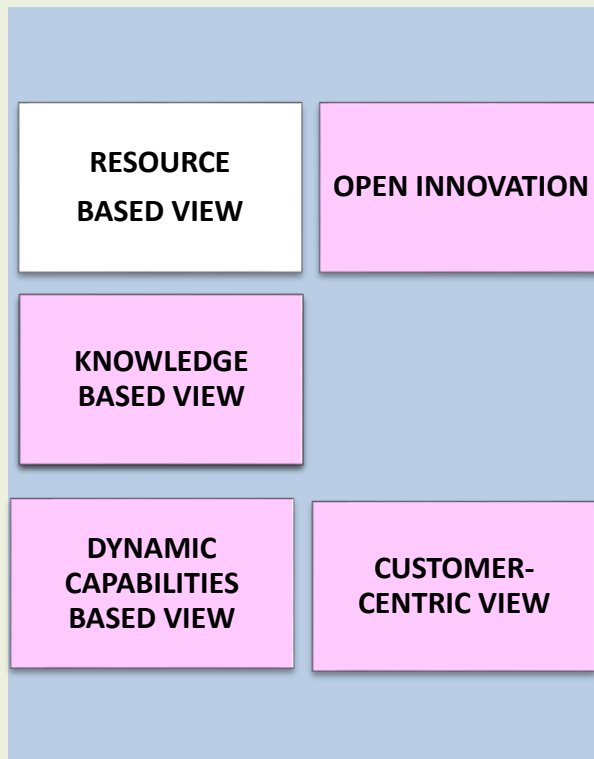


Source: Why Nations Fail. The origins of power prosperity and Poverty. Darom Acemoglu & James A. Robisonn . Profile Books Ltd. (2013)

Theoretical Foundations

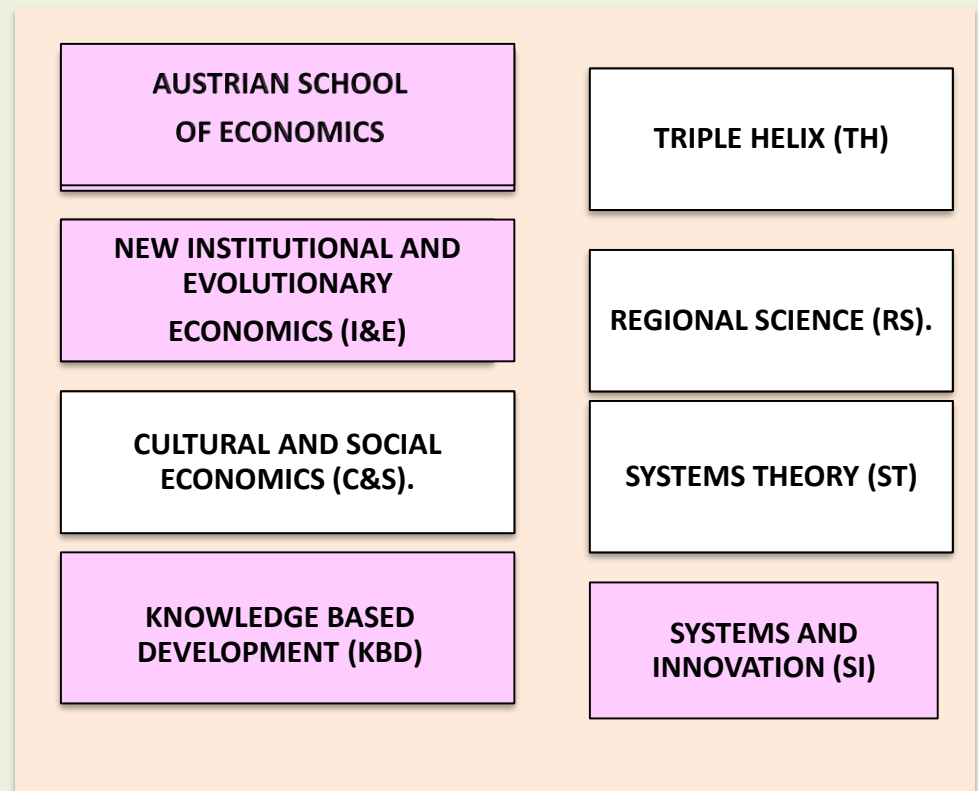
Strategic Focus

Micro Level (Enterprises)



INCAS, ICBS (OICBS, IICBS), SCBS.

Macro Level (Cities, Regions, Nations)



CADIC, CICBS, RICBS, NICBS

Wealth Creation in the Knowledge Economy

Macro dimension

Heritage
Foundation
Index of
economic
freedom.

**Free
Market
economy**

**Knowledge
based
economy**

**KEI
K4D
ISB**
Global
Innovation
index (GII)

**Liberal
democratic
political
systems**

Freedom House
Global democracy ranking
Democracy index

**Entrepreneurial
and Business
Excellence**

Global
entrepreneurship and
development index.
GEINDEX

**Inclusive political, and
economic institutions**

WEF
Institutions
GCI

World Justice
Project
Rule of Law
Index

**High quality
people**

WEF
The human capital report

Micro dimension

Theoretical principles

Who?

1. **The main source of wealth of a nation is people.** Knowledge and other types of intangibles are in the head of people. Without an educated, healthy and hardworking population there is no progress.
2. **A free market economy with inclusive political and economic institutions is the sine qua non condition for sustainable economic and social development.**
3. **Wealth or poverty of a specific nation is strongly dependant on the number of competitive or excellent companies that the specific nation has.**
4. **Government does not create wealth directly but contributes to wealth creation** when succeeds putting into practice a free market economy and inclusive democratic political, economical and social institutions (liberty, order and the rule of law).
5. **An excellent or competitive company is the one that achieves long term extraordinary profits** due to the fact that has a business model with sustainable competitive advantages.
6. **In the knowledge economy sustainable competitive advantages are mainly based on intangibles.** Consequently strategic management of intangibles or intellectual capital becomes a fundamental task.

Theoretical principles

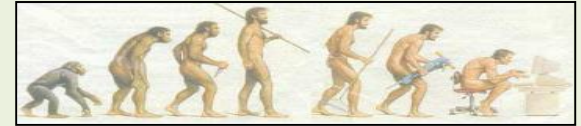
How?

7. Business excellence is always due to good strategy formulation and superior strategy implementation.
8. Good strategy formulation and superior strategy implementation is always a human task and strongly depends on the quality of entrepreneurs, top management teams, key professional people and knowledge workers.
9. In a continuous changing environment business models quickly get out-of-date and as a consequence of that, innovation in business models¹ becomes an urgent need.
10. In any company the essential activity to perform is always innovation in the business model so it can be converted in an excellent or competitive business model.
11. Companies alone do not create wealth. They need the collaboration of other companies, universities and research institutes, financial institutions, government and other organisations and institutions and specially the existing ones in the cluster, region or nation where the company is located. In other words they need to be active part of a territorial open innovation system.
12. Strategic management of intangibles needs also to be applied to the government of clusters, regions in nations in order to build territorial open innovations systems.

¹ We consider, in this particular context, that innovation in business models, encompass all types of innovations, including products, services, processes, technical, management, etc.

Wealth Creation in the KE

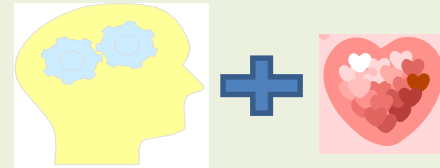
People



Knowledge



Intangibles



Competitive Enterprises



Innovative Enterprises



Suitable Environment



4. Methodologies and frameworks for diagnosing wealth creation potential of nations in the knowledge economy.

Two sets of frameworks

- Competitiveness frameworks:
 - ❖ W.E.F. Global Competitiveness Index
 - ❖ I.M.D. World Competitiveness Year Book
- IC Community frameworks
 - ❖ Mainly based on Skandia Navigator (Leif Edvinsson, Carol Yeh-Yun Lin)
 - ❖ Some concentrate on knowledge-creation and innovation. (Ahmed Bounfour, F.Javier Carrillo, Aino Kianto and Pirjo Stahle)
 - ❖ NICBS that tries to integrate the two sets of frameworks and considers the micro and macroeconomic dimension.

The 12 factors of competitiveness of W.E.F.

Basic requirements

- Institutions
- Infrastructure
- Macroeconomic environment
- Health and primary education

Key for
factor-driven
economies

Efficiency enhancers

- Higher education and training
- Goods market efficiency
- Labor market efficiency
- Financial market development
- Technological readiness
- Market size

Key for
efficiency-driven
economies

Innovation and sophistication factors

- Business sophistication
- Innovation

Key for
innovation-driven
economies

IC community frameworks.

IC community contributions.

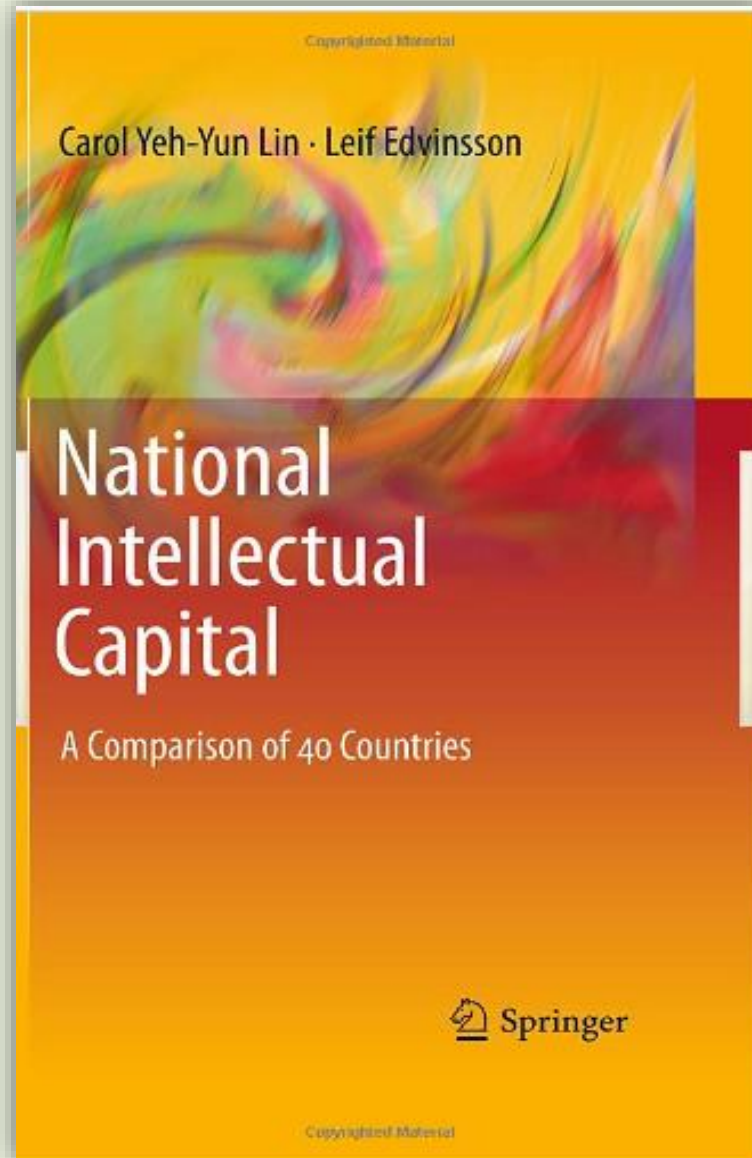
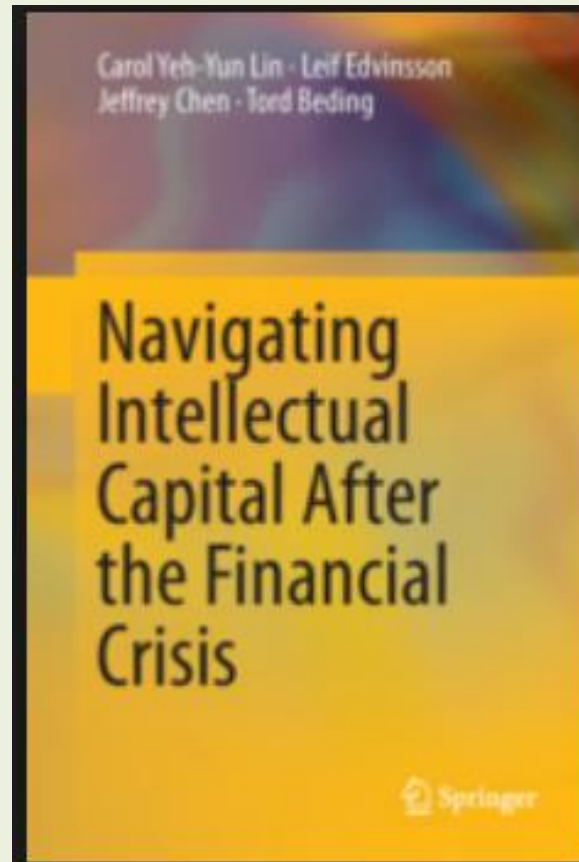


Table 3.1 Variables in each type of capital proposed by this study

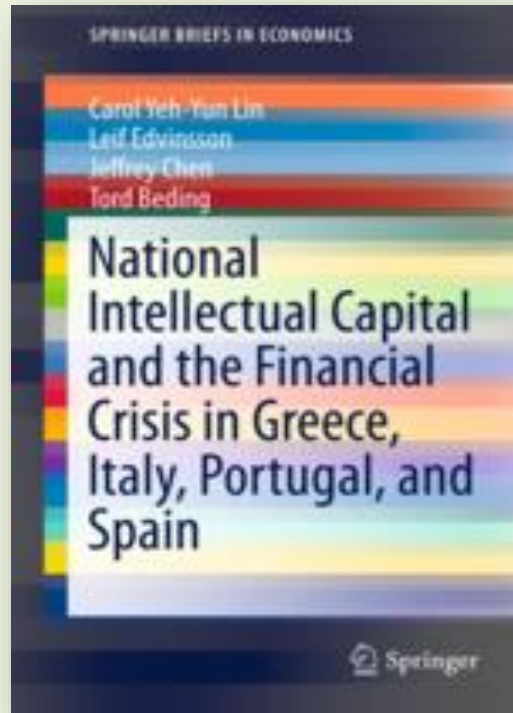
| | |
|--|---|
| <i>Human capital index</i> | <i>Market capital index</i> |
| Skilled labor [#] | Corporate tax [#] |
| Employee training [#] | Cross-border venture [#] |
| Literacy rate | Openness of culture [#] |
| Higher education enrollment | Globalization [#] |
| Pupil–teacher ratio | Transparency [#] |
| Internet subscribers | Image of country [#] |
| Public expenditure on education | Exports of goods |
| <i>Process capital index</i> | <i>Renewal capital index</i> |
| Business competition environment [#] | Business R&D spending |
| Government efficiency [#] | Basic research [#] |
| Intellectual property rights protection [#] | R&D spending/GDP |
| Capital availability [#] | R&D researchers |
| Computers in use per capita | Cooperation between universities and enterprises [#] |
| Convenience of establishing new firms [#] | Scientific articles |
| Mobile phone subscribers | Patents per capita (USPTO+EPO) |
| Remarks: (1) Financial capital is the logarithm of GDP per capita adjusted by purchasing power parity. (2) Variables marked with # are rated qualitatively using a scale of 1–10 | |

Source: Yeh-Yun Lin; Edvinson (2011)
National Intellectual Capital.



Navigating Intellectual Capital After the Financial Crisis

Authors: Lin, C.Y.-Y., Edvinsson, L., Chen, J., Beding, T.

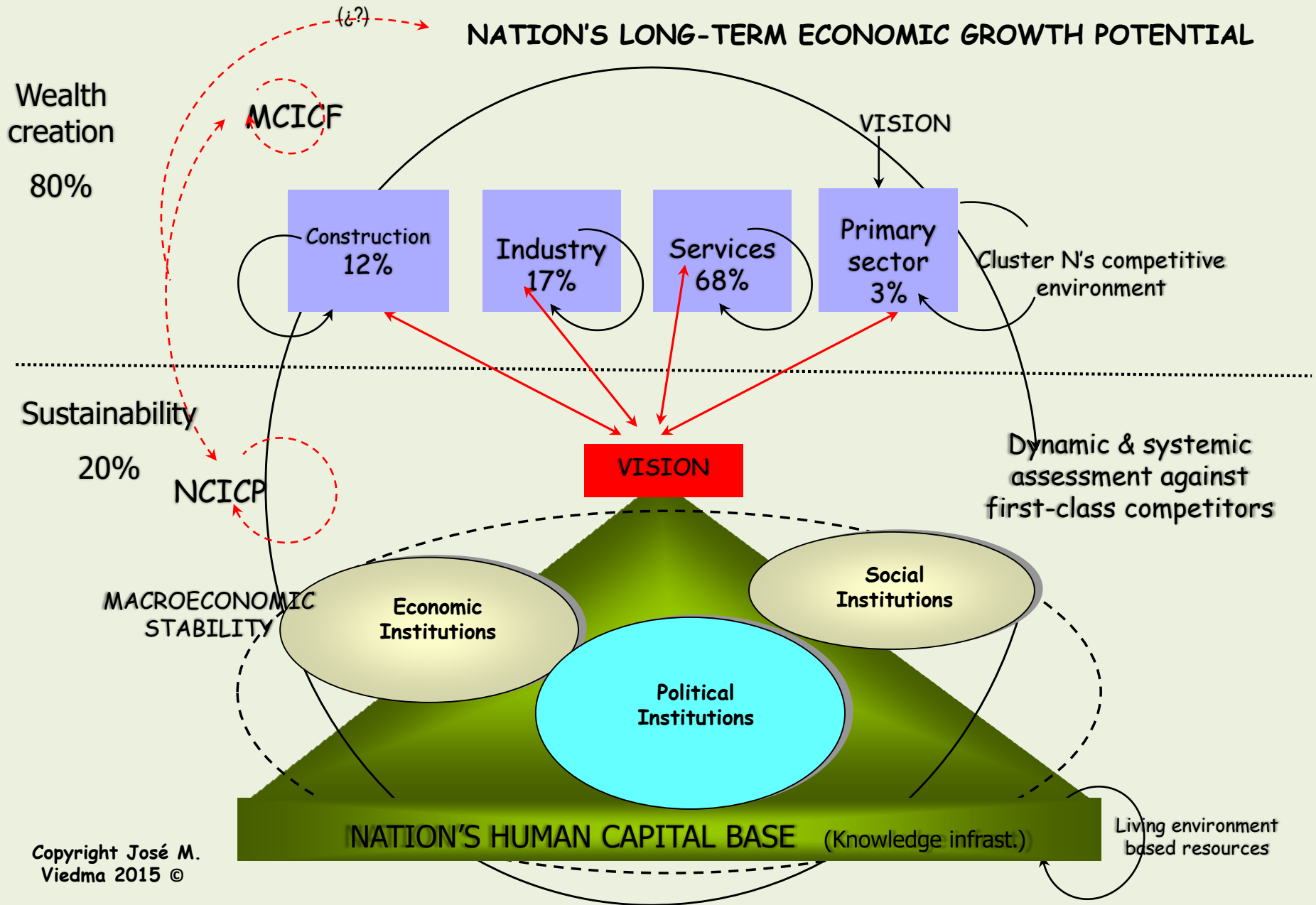


**National Intellectual Capital and the Financial Crisis in Greece,
Italy, Portugal, and Spain**

Carol Yeh-Yun Lin, Leif Edvinsson, Jeffrey Chen, Tord
Beding (häftad, 2012)

NICBS framework

NICBS: Main Structure & Key Elements



Wealth Creation in the Knowledge Economy

MAIN AGENTS

**Entrepreneurial
and Business
excellence**

Entrepreneurs. Top
Management Team and Key
Professional People.
Knowledge and skilled workers

Free Market economy

**Liberal democratic
political systems**

Political Leaders and Leaders of
Economic and Social Institutions
Knowledge and skilled workers.

Knowledge based economy

**Inclusive political, economic and social
institutions**

High quality people

Knowledge and skilled workers.
Conscientious parents (specially mothers)
Teachers in elementary and high school.
Professors in University (Not its chief
creators)

Wealth Creation in the Knowledge Economy

Intangible Capital

Entrepreneurial
and Business
Capital

Economic Institutions
Capital

Political Institutions
Capital

ITT and Knowledge
Capital

Social Institutions
Capital

Human Capital

5. Reflections on the case of Spain.

Spain



Europe's economies

European Union countries' currency status

■ Euro area

■ Currency pegged to euro

■ Floating currency



Source: *The Economist*











Turismo rural



Playa isla de la Toja, Galicia

Turismo cultural





PACIFICCO
TENEMOS
PASIÓN TORERA
PACIFICCO

¡A QUITO EL AZUL LE VA MUY BIEN!
SANRAL

¿QUÉN SERÁ EL MOSTRO
TANBAL DE LA PLAZA?
SANRAL

TEVCO
40 años
trayendo calidad
los Valores del Ecuador

XEROX
MULTIFICA
PASIÓN
Pasión por el COLOR

LA PASTA
SABE MEJOR
CON

Onivers Club
Internacional

PORTA

PORTA

2





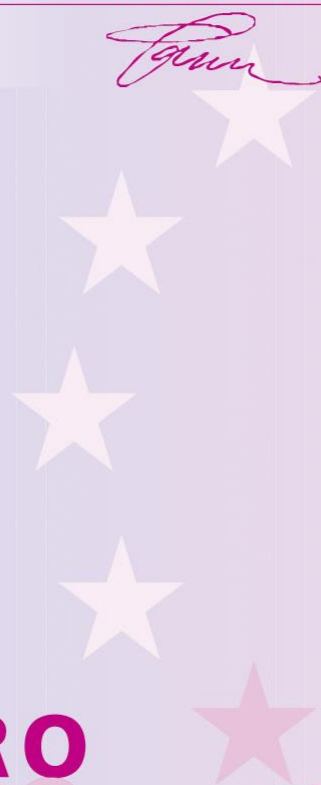


500



© BCE ECB EZB EKT EKP 2001

Jan



500



500

500

500

500 EURO
ΕΥΡΩ

Corruption

- The urban corruption drags Spain to 40th place in the ranking of Transparency International
- Global Index of Corruption Perception ranks Spain next to Poland in 40th place out of 177 countries, with a score of 59 points, according to the Global Corruption Report by Transparency International (TI).

http://www.transparency.org/whatwedo/pub/cpi_2013

Economic Freedom

- Index of Economic Freedom ranks Spain 49 out of 178 countries. Lose 21 posts in this index. Government spending, the labor market and the protection of property rights, main drags on growth.

<http://www.heritage.org/index/>

Spain's corruption



IBEX 35

Telecomunications

Telecinco
Telefónica
Amadeus

Construction infrastructure

- Abertis
- Acciona
 - ACS
- Ferrovial
 - Sacyr
 - OHL

Financial services

- BBVA
- Banco de Sabadell
- Banco Popular
- Banco Santander
 - Bankinter
 - BME
- MAPFRE
- CaixaBank

Engineering

Abengoa
Acerinox
Técnicas
Reunidas
Gamesa
Indra
Arcelor Mittal

Energy/renewal energy

Gas Natural
Iberdrola
Red Eléctrica
Repsol
Enagás
Endesa

Others

Ebro Foods
Grifols
Inditex
Día

Changing the economic model.

FROM A MODEL BASED ON THE CONSTRUCTION, TOURISM AND SERVICES TO A MORE KNOWLEDGE- INTENSIVE MODEL.

FEATURES OF THIS NEW MODEL: very selective agriculture, very important industry with low environmental costs focused on exports because their advanced technology, not too much construction, and especially many more services of high value added.

CURRENT MODEL FEATURES: weak primary production (3% of GDP), construction hypertrophy (12% of GDP), industry & energy production (17% of GDP) that basically focuses its exports on the car and its parts, but based on models of second technological level. Finally services concentrated around tourism and the public sector (68% of GDP).

Spain

M.Rajoy 

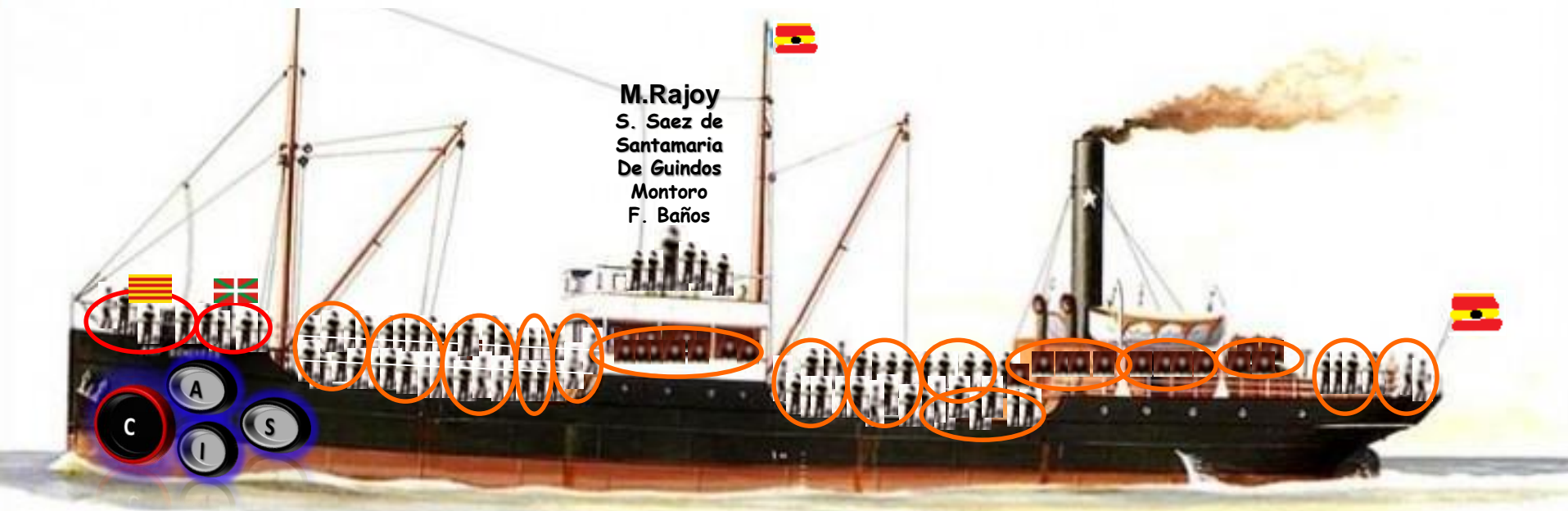
S. Saez de
Santamaria
De Guindos
Montoro
F. Baños



- Construction
- Primary Sector
- Services
- Industry

| Population | |
|------------|--------------|
| 40.000.000 | } 47.000.000 |
| 5.500.000 | |
| 1.500.000 | |

Spain



C, A, S, I
Population: 47 millions

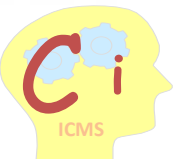
17 autonomous regions

Spain

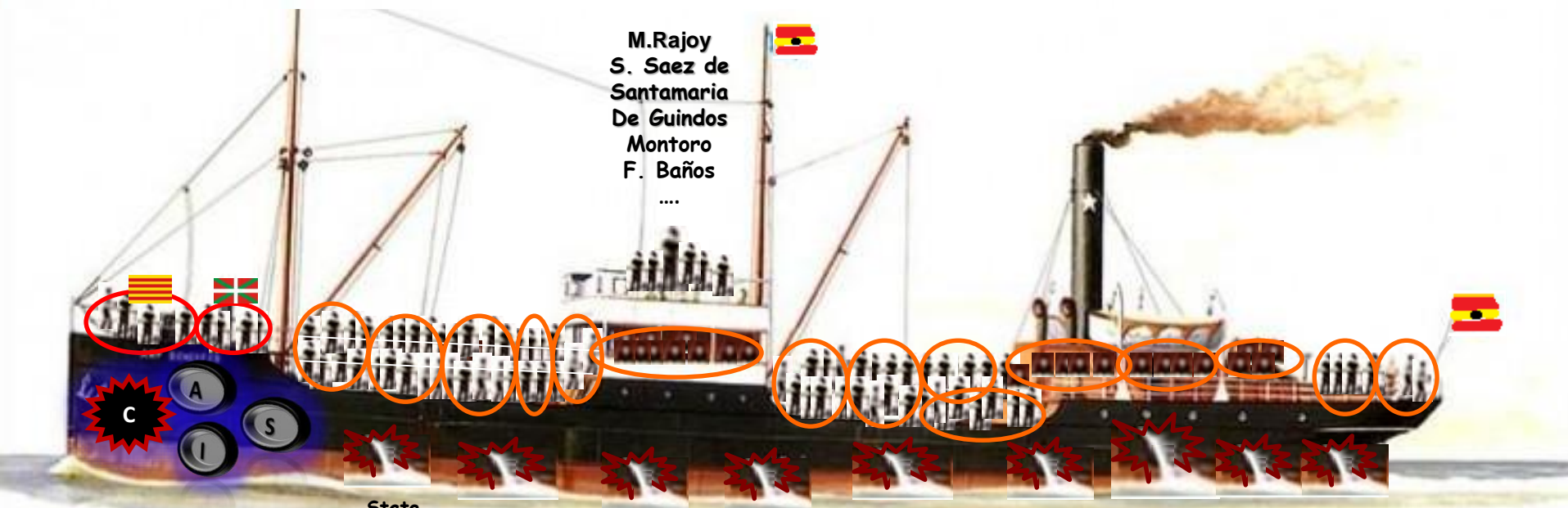


C, A, S, I
Population :47 millions
17 autonomous regions

Real state bubble



Spain



M.Rajoy
S. Saez de Santamaria
De Guindos
Montoro
F. Baños
....

C A S I
Population: 47 millions
17 autonomous regions
Real State bubble

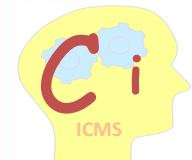
State Model Public debt and deficit Labour Reform Current account balance deficit Energy System Educational System Financial System Justice Retirement Pensions

2008 1.667.865 ltd companies
2011 1.455.255 ltd companies
 (-20%)

Underground Economy 20-25% GDP
23% Unemployment (49.6% youth unemployment)

Foreign debt= ± 1.670.000 millions €
Total debt= ± 3,300,000 Millions €
Net external debt= 970.000M € (90% GDP)

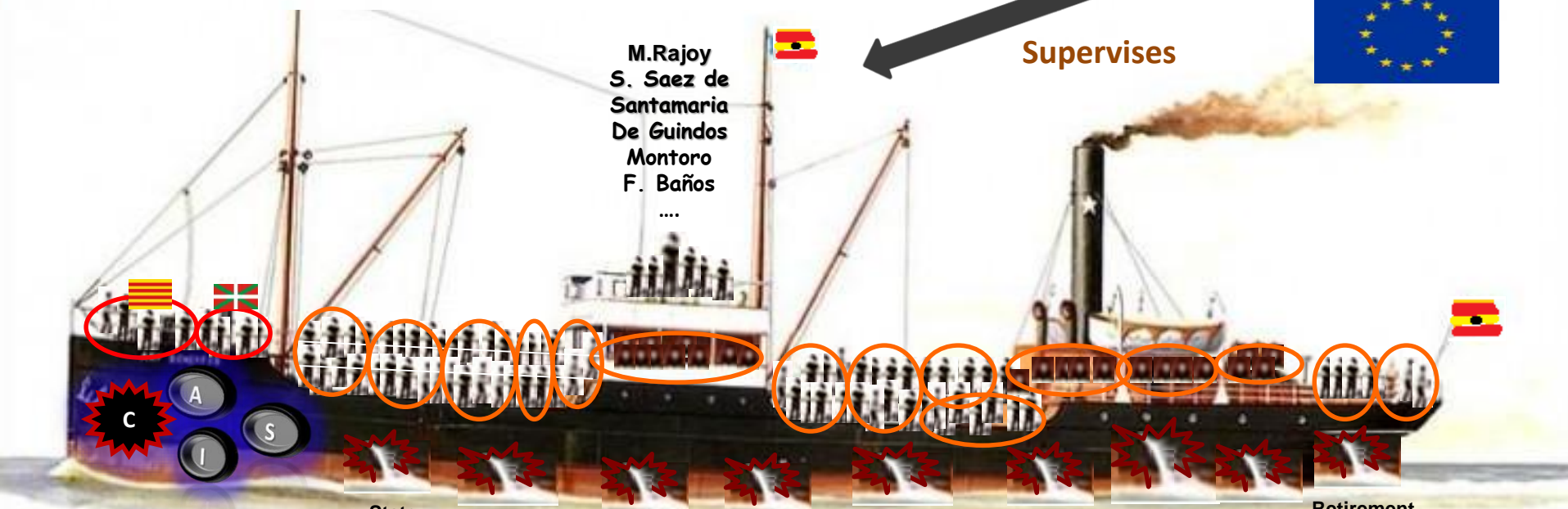
Innovative companies = 13.000 (should be 40.000)
R+D Investment= 7 billions (should be 14 billions) © José María Viedma Martí 2015



Spain



Supervises



C A S I

State
Model

Public
debt and
deficit

Labor
Reform

Current
account
balance
deficit

Energy
System

Educational
System

Financial
System

Justice

Retirement
Pensions

Population: 47 millions
17 autonomous regions

Real State bubble
-20% limited companies

Innovative companies 13 mil (40 mil)

R+D Investment 7 billions (14 billions)

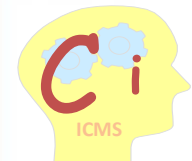
Underground economy 20-25% GDP

26% Unemployment (55% Youth unemployment)

Foreign debt \pm 1.670.000 millions €

Total debt 4.000.000 Millions €

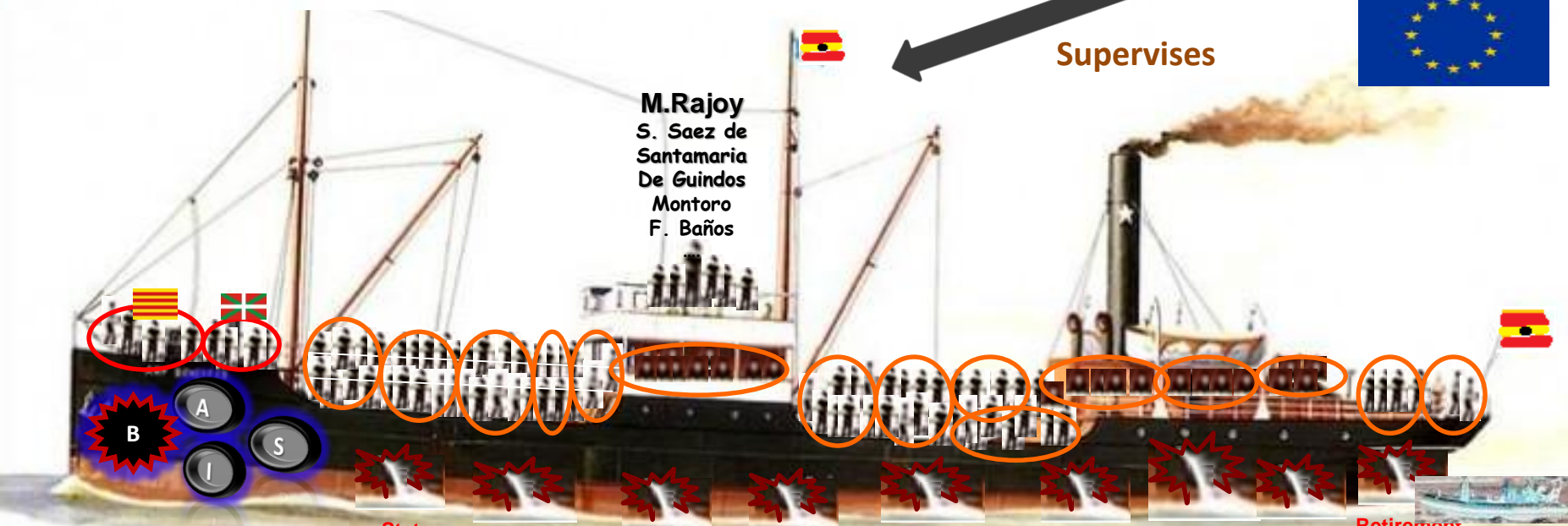
© José María Viedma Martí 2015



Spain



Supervises



M. Rajoy
S. Saez de
Santamaria
De Guindos
Montoro
F. Baños

CASI

Population: 47 millions

17 autonomous regions

Real State bubble

-20% limited companies

Innovative companies 13 mil (40mil)

R+D Investment 7 billions (14 billions)

Underground economy 20-25% PIB

26% Unemployment (55% Youth unemployment)

Foreign debt \pm 1.670.000 millions €=

Total debt 4.000.000 Millions€

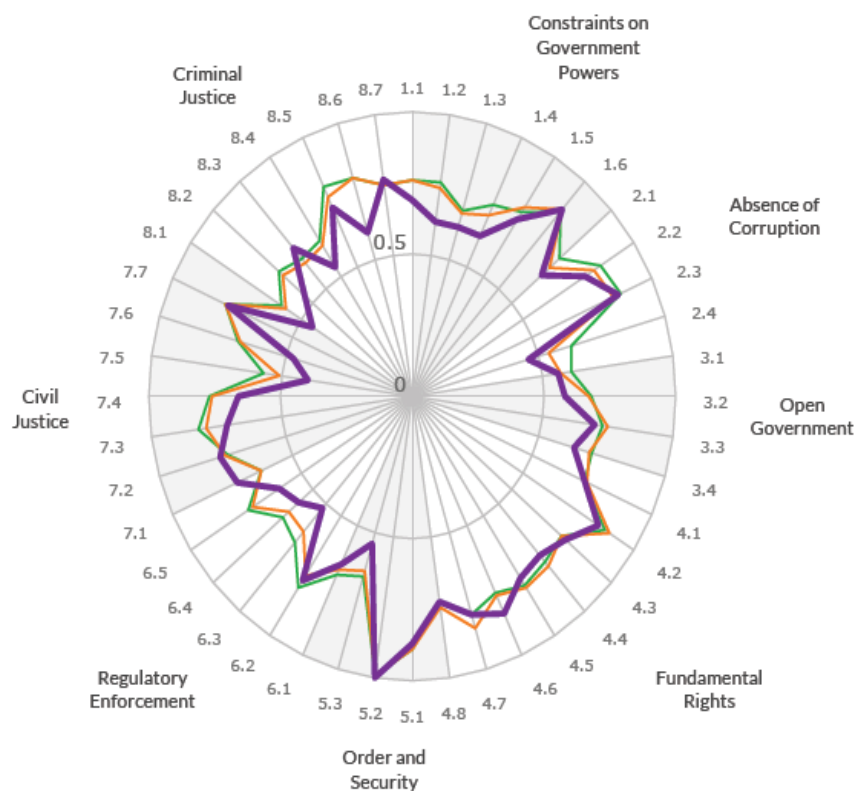


Rule of Law Index

Spain

Madrid, Barcelona, Valencia

Region: EU + EFTA + North America | Income group: High income



Overall Score

0.68

Regional Rank

17/24

Income Rank

24/31

Global Rank

24/102



Constraints on Government Powers

Factor Trend

Factor Score

Regional Rank

Income Rank

Global Rank



Absence of Corruption



Open Government



Fundamental Rights



Order and Security



Regulatory Enforcement



Civil Justice



Criminal Justice

| Factor Trend | Factor Score | Regional Rank | Income Rank | Global Rank |
|--------------|--------------|---------------|-------------|-------------|
| — | 0.69 | 17/24 | 25/31 | 26/102 |
| — | 0.69 | 15/24 | 24/31 | 25/102 |
| — | 0.62 | 17/24 | 25/31 | 26/102 |
| — | 0.78 | 15/24 | 18/31 | 19/102 |
| — | 0.8 | 19/24 | 25/31 | 33/102 |
| — | 0.62 | 15/24 | 24/31 | 26/102 |
| — | 0.64 | 17/24 | 24/31 | 24/102 |
| — | 0.62 | 19/24 | 26/31 | 26/102 |

Spain EU + EFTA + North America High income group

Trending up Trending down Low Medium High

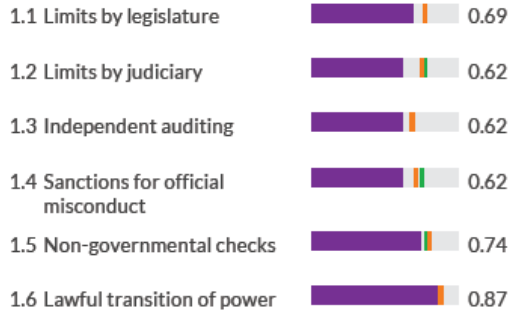
Rule of Law Index

Spain

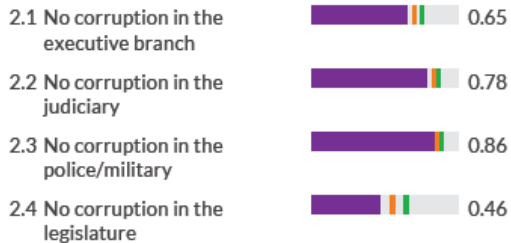
■ Spain
 ■ EU + EFTA + North America
 ■ High income group
 ▲ Trending up
 ▼ Trending down
 Low
Medium
High



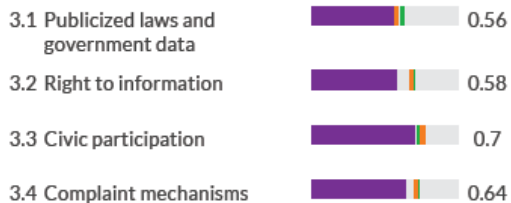
Constraints on Government Powers



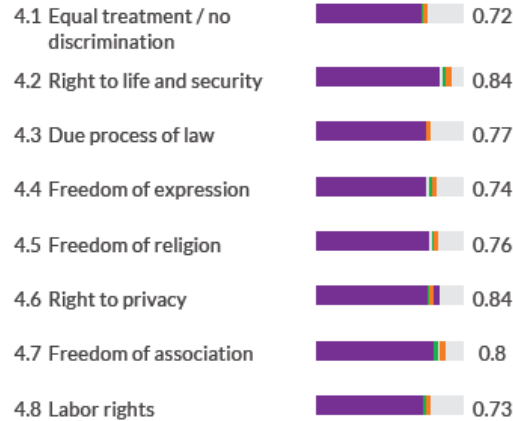
Absence of Corruption



Open Government



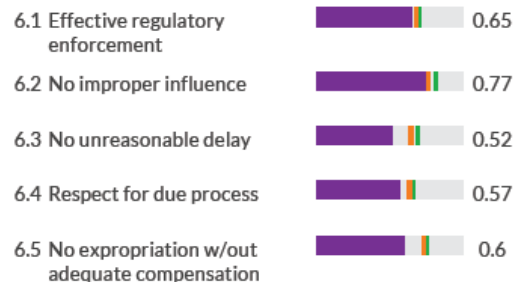
Fundamental Rights



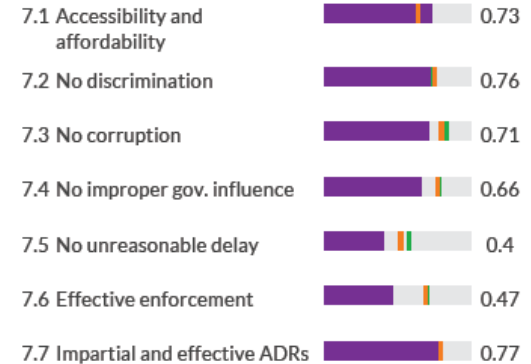
Order and Security



Regulatory Enforcement



Civil Justice



Criminal Justice



2016 Index of Economic Freedom



World Rank: **43**

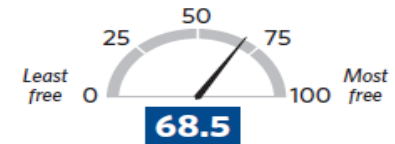
Regional Rank: **20**

ECONOMIC FREEDOM SNAPSHOT

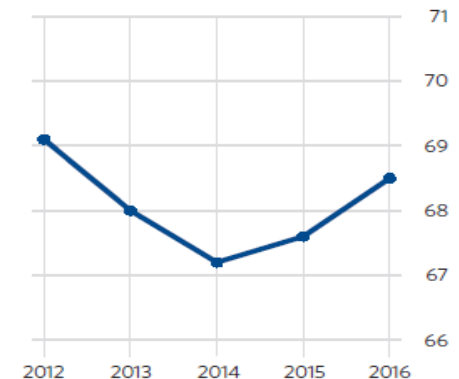
- 2016 Economic Freedom Score: 68.5 (up 0.9 point)
- Economic Freedom Status: **Moderately Free**
- Global Ranking: **43rd**
- Regional Ranking: **20th in Europe**
- Notable Successes: **Open Markets and Monetary Freedom**
- Concerns: **Management of Public Finance and Labor Freedom**
- Overall Score Change Since 2012: **-0.6**

SPAIN

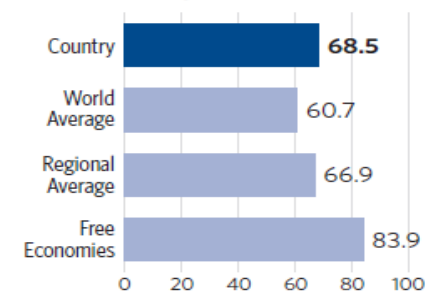
Economic Freedom Score



Freedom Trend



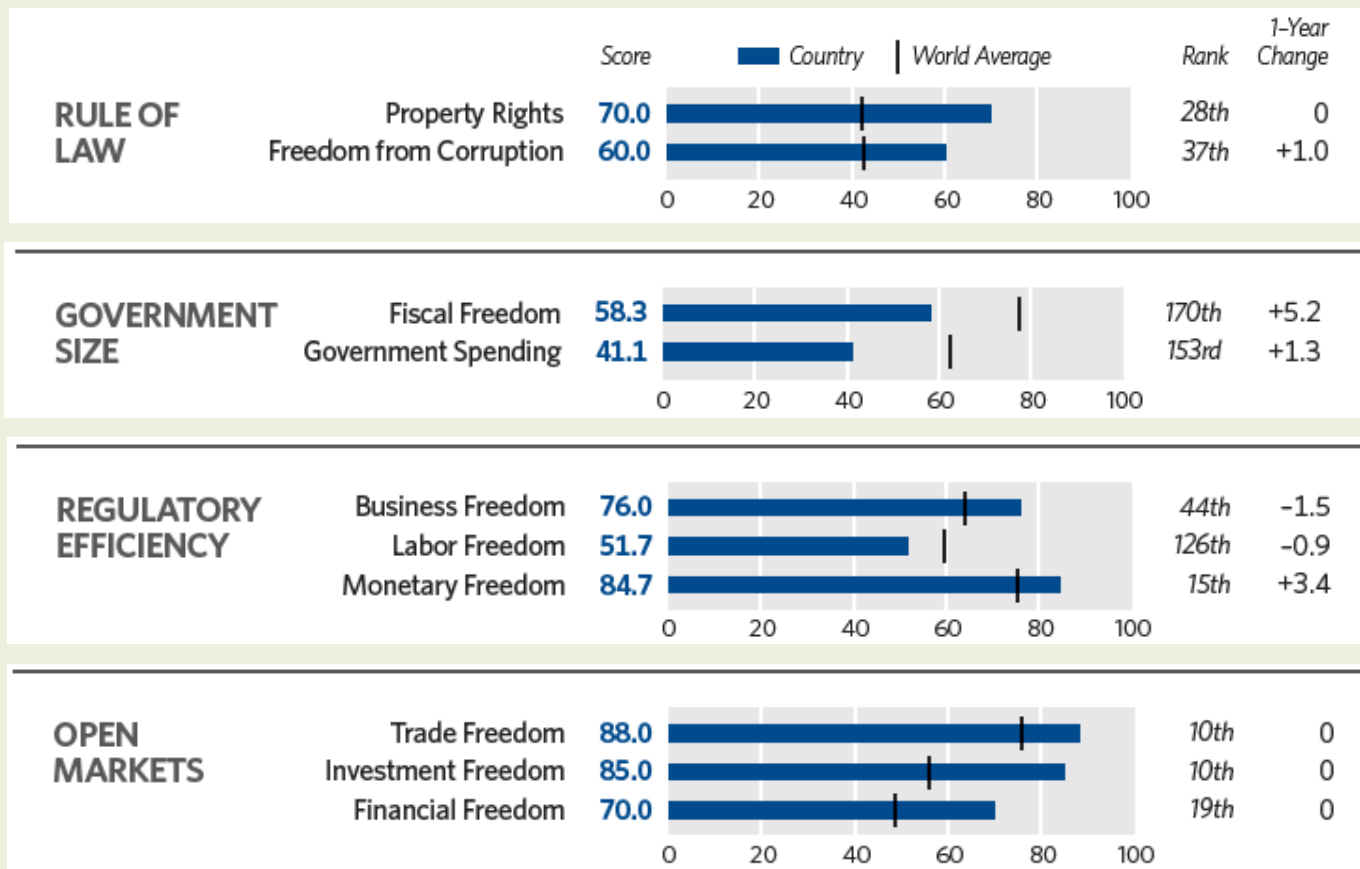
Country Comparisons



2016 Index of Economic Freedom

SPAIN

THE TEN ECONOMIC FREEDOMS





Spain

Europe



World Rank

32 of 132

Regional Rank

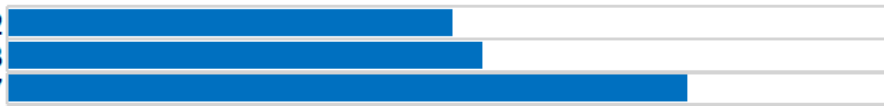
20 of 40

Factor Driven

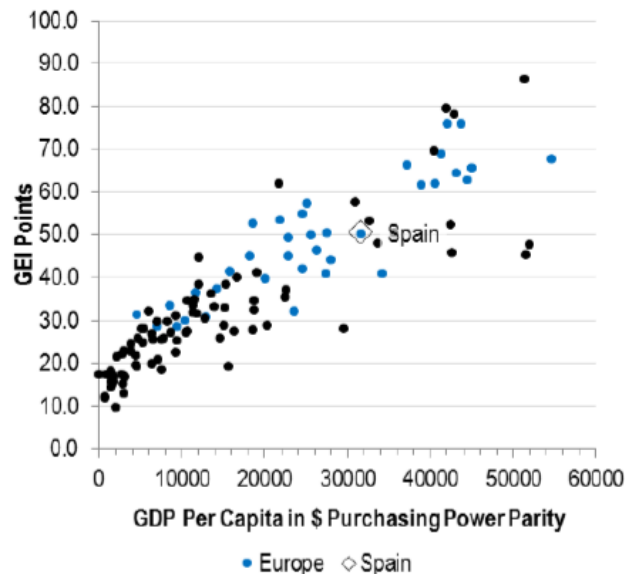
Efficiency Driven

Innovation Driven

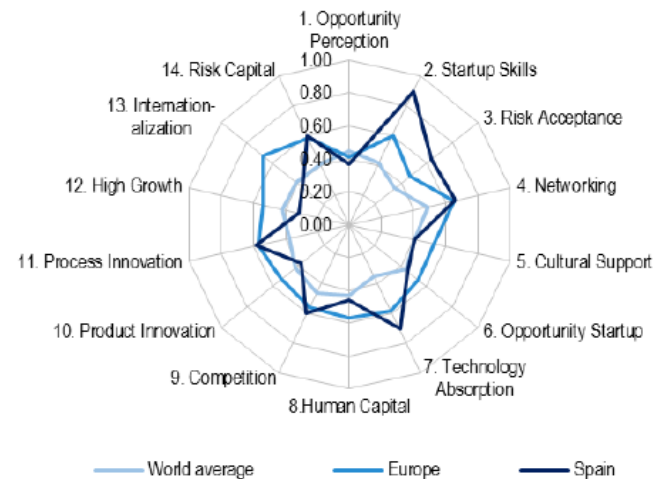
Overall GEI Score 50.2
Individual Indicators 53.3
Institutional Indicators 76.7



Global Entrepreneurship Index



14 Pillar Comparison



General Indicators

| | |
|--|--------------|
| Population | 46.4 million |
| GDP per capita PPP | \$31,596 |
| Rank in Doing Business Index 2014 | 33/189 |
| Rank in Global Competitiveness Index 2014-2015 | 35/144 |
| Rank in Economic Freedom Index 2014 | 49/178 |



Spain

Europe



World Rank

32 of 132

Regional Rank

20 of 40

Pillar scores from worst to best

Percentage of total new effort for a 10 point improvement in GEI score

| | | | |
|------------------------|------|--|-----|
| High Growth | 0.32 | | 21% |
| Internationalization | 0.36 | | 17% |
| Opportunity Perception | 0.37 | | 17% |
| Product Innovation | 0.38 | | 16% |
| Cultural Support | 0.40 | | 13% |
| Opportunity Startup | 0.46 | | 8% |
| Human Capital | 0.46 | | 8% |
| Process Innovation | 0.58 | | 0% |
| Risk Capital | 0.60 | | 0% |
| Competition | 0.60 | | 0% |
| Risk Acceptance | 0.64 | | 0% |
| Networking | 0.66 | | 0% |
| Technology Absorption | 0.70 | | 0% |
| Startup Skills | 0.90 | | 0% |

The Economist Intelligence Unit's Democracy Index 2015

Main Factors

- 1.- Electoral process and pluralism
- 2.- Functioning of government
- 3.- Political participation
- 4.- Political culture
- 5.- Civil liberties

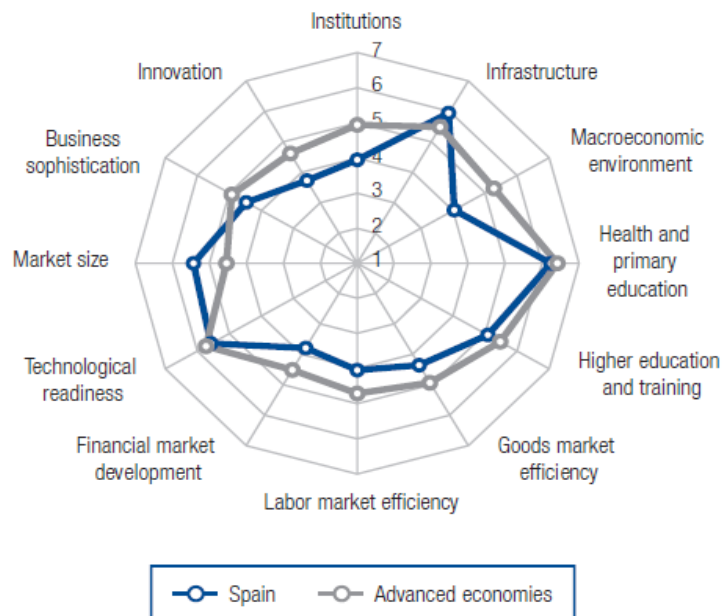
Democracy Index 2015

| | Rank | Overall score | Electoral process and pluralism | Functioning of government | Political participation | Political culture | Civil liberties |
|------------------|------|---------------|------------------------------------|------------------------------|----------------------------|-------------------|-----------------|
| Full democracies | | | | | | | |
| Norway | 1 | 9.93 | 10.00 | 9.64 | 10.00 | 10.00 | 10.00 |
| Iceland | 2 | 9.58 | 10.00 | 9.29 | 8.89 | 10.00 | 9.71 |
| Sweden | 3 | 9.45 | 9.58 | 9.64 | 8.33 | 10.00 | 9.71 |
| New Zealand | 4 | 9.26 | 10.00 | 9.29 | 8.89 | 8.13 | 10.00 |
| Denmark | 5 | 9.11 | 9.17 | 9.29 | 8.33 | 9.38 | 9.41 |
| Switzerland | 6 | 9.09 | 9.58 | 9.29 | 7.78 | 9.38 | 9.41 |
| Canada | 7 | 9.08 | 9.58 | 9.29 | 7.78 | 8.75 | 10.00 |
| Finland | 8 | 9.03 | 10.00 | 8.93 | 7.78 | 8.75 | 9.71 |
| Australia | 9 | 9.01 | 9.58 | 8.93 | 7.78 | 8.75 | 10.00 |
| Netherlands | 10 | 8.92 | 9.58 | 8.57 | 8.89 | 8.13 | 9.41 |
| Spain | 17 | 8.30 | 9.58 | 7.14 | 7.22 | 8.13 | 9.41 |
| Colombia | =62 | 6.62 | 9.17 | 7.14 | 3.89 | 4.38 | 8.53 |

WEF.Global Competitiveness Index. Spain

Global Competitiveness Index

| | Rank (out of 140) | Score (1–7) |
|--|----------------------|----------------|
| GCI 2015–2016 | 33 | 4.6 |
| GCI 2014–2015 (out of 144)..... | 35 | 4.5 |
| GCI 2013–2014 (out of 148)..... | 35 | 4.6 |
| GCI 2012–2013 (out of 144)..... | 36 | 4.6 |
| Basic requirements (20.0%) | 40 | 5.0 |
| 1st pillar: Institutions | 65 | 3.9 |
| 2nd pillar: Infrastructure | 10 | 5.9 |
| 3rd pillar: Macroeconomic environment | 116 | 4.0 |
| 4th pillar: Health and primary education | 32 | 6.2 |
| Efficiency enhancers (50.0%) | 29 | 4.7 |
| 5th pillar: Higher education and training | 30 | 5.1 |
| 6th pillar: Goods market efficiency | 62 | 4.3 |
| 7th pillar: Labor market efficiency | 92 | 4.0 |
| 8th pillar: Financial market development | 77 | 3.8 |
| 9th pillar: Technological readiness | 25 | 5.6 |
| 10th pillar: Market size..... | 15 | 5.4 |
| Innovation and sophistication factors (30.0%) | 35 | 4.1 |
| 11th pillar: Business sophistication | 31 | 4.5 |
| 12th pillar: Innovation | 37 | 3.7 |

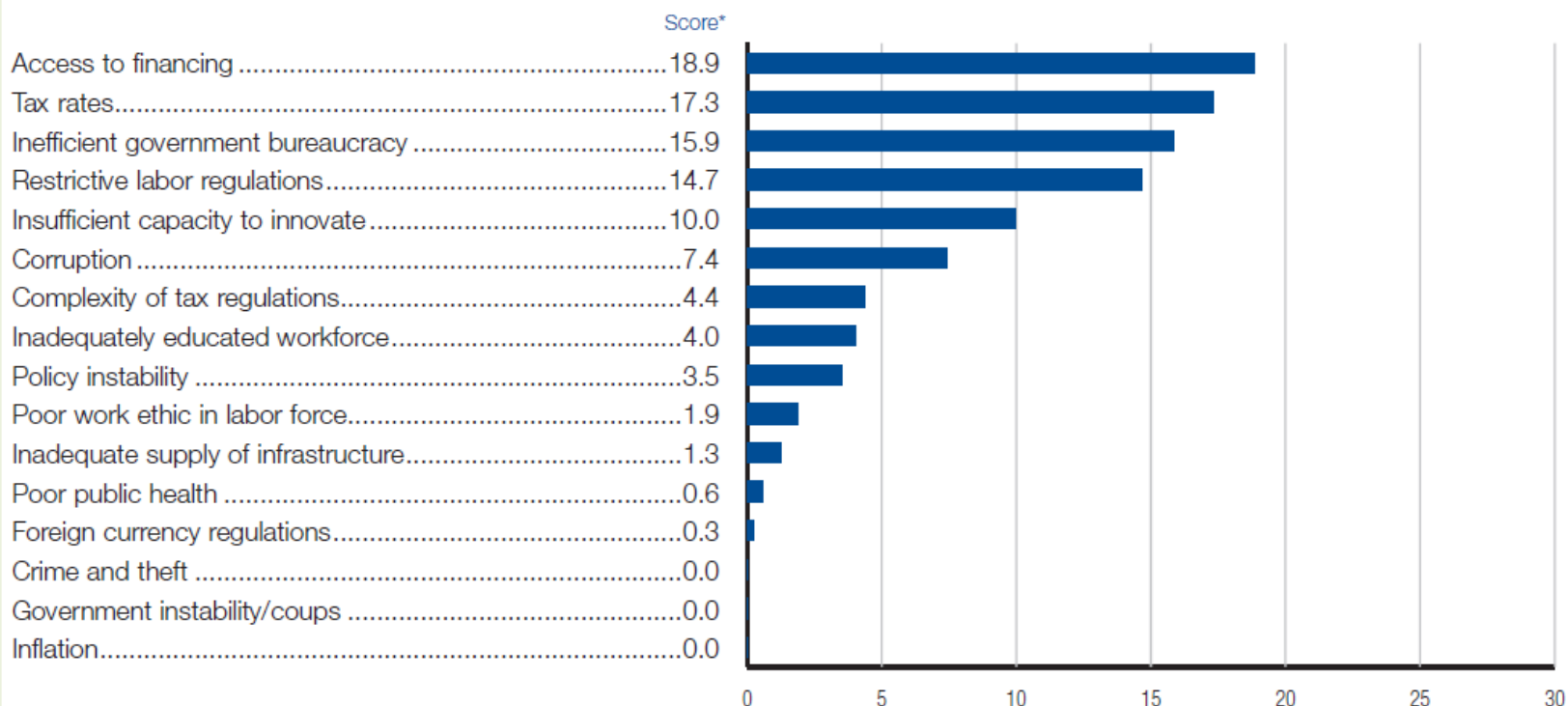


Stage of development



WEF.Global Competitiveness Index Spain

The most problematic factors for doing business



* From the list of factors, respondents were asked to select the five most problematic for doing business in their country and to rank them between 1 (most problematic) and 5. The score corresponds to the responses weighted according to their rankings.

SPAIN

ASSETS

First class infrastructure
Health and primary education
Tourism economic sector (1°pillar)
Construction, real estate and infrastructure (2° pillar)
Full member of the EU and Euro zone
Some first class multinationals but not enough
Higher education and scientific system
Free market economy
Democratic political system
Financial sector reform

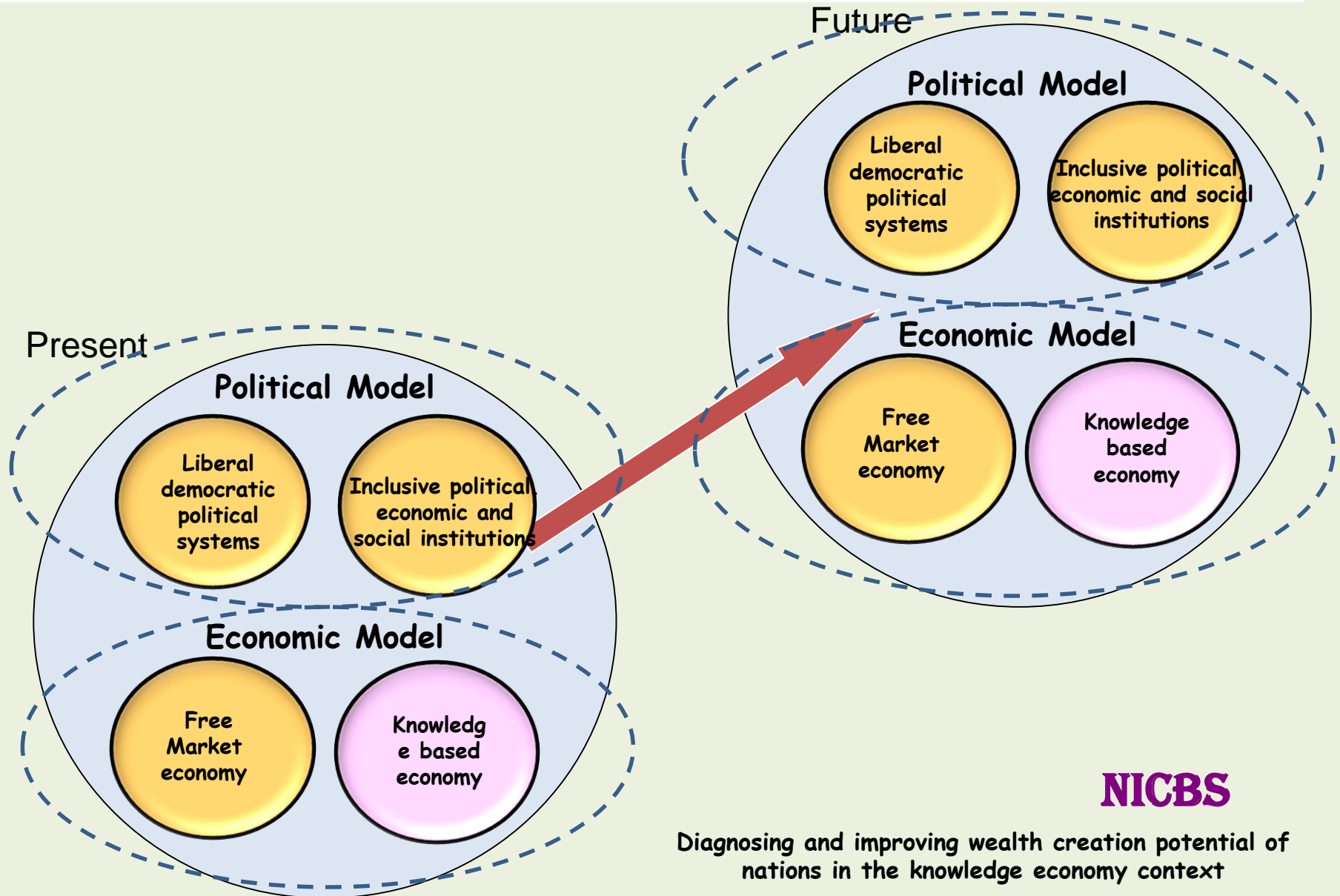
LIABILITIES

- No economic model
- Not enough competitive companies
- Not enough knowledge intensive companies.
- High rate of unemployment
- The three bubbles(financial, real estate ,and state)
- Growth without technological change
- Government budget deficit
- Government debt and private debt.
- Total debt and net debt.
- English as a second language
- Labor market reform
- State model(state bubble not yet burst)
- Innovation systems
- Public trust in politicians
- Judicial independence and efficiency.
- Wastefulness of government spending
- Corruption.(transparency international)
- Too small manufacturing sector
- Big underground economy

In summary : there is a need for transforming
Spain into a more competitive, innovative and
Knowledge intensive economy

6. Conclusions.

STRATEGY PERSPECTIVE



NICBS

Diagnosing and improving wealth creation potential of nations in the knowledge economy context

Copyright José M. Viedma 2015 ©

Conclusions

1. There is no established body of wealth creation theory in the Knowledge Economy context at the macro level .
2. The existing body of theory is mainly based on the Austrian School of Economics theory, and the contributions of other relevant theories such as Endogenous growth, New Institutional economics, Systems and Innovation, Competitiveness, and KBD .
3. Based on these bodies of theories we try to formulate principles of wealth creation in the KE context. Unfinished work.
4. There are two sets of practical methodologies or frameworks for diagnosing and improving wealth creation potential of nations in the KE context:
 - a) Competitiveness frameworks
 - b) IC community frameworks
5. NICBS methodology or framework is proposed as a more comprehensive alternative for diagnosing and improving wealth creation potential, because it is mainly inspired on the principles of wealth creation that have been mentioned in point 3.
6. Finally strategic management of intangibles or IC at the macro level is considered the best way to improve wealth creation potential of nations.

Many thanks for your attention